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"Syrinx has certainly brought all of this information together into one database and improved the efficiency of our business from start to finish." Phil Mitchell

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"When we were undertaking due diligence on the acquisition of another powered access company, who were already using the Syrinx system, we noted that Syrinx gave them a number of operational and financial functions that we didn't have with our existing system. Kimberly Access are a focused operational business and so this excited us. Syrinx is now set up as our group rental system and Higher Concept Software have exceeded all our expectations in terms of the product and their customer service." Ray Ledger



"We chose Syrinx because of its stability and reliablity - a great improvement on our previous system." Malcolm Bowers



"Syrinx is the product best suited to the Powered Access Industry. The service was professional through from point of sale to data management to installation making the transition very easy." Duncan Howard



"After a disastrous 3 months with our initial supplier we switched to Syrinx and within 1 day we were up and running with all our plant information on the system. I would recommend Syrinx again and again, it's easy to use and the reporting is excellent. I can't thank Higher Concept Software enough, they pulled out all the stops when we really needed them." Ben James



"Syrinx is easy to use, self explanatory and yet sophisticated." Ben Hirst

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# **IPAF** in Roma

The IPAF summit and awards dinner 2012 was held in Rome, as in past year's we bring you the slightly irreverent Vertikal photo album of the event, complete with a few light hearted captions. As the photos will hopefully portray, this was another great event, and perhaps they might just encourage you to attend the next one, which will be held in Miami Florida, just before Easter 2013. If any of our captions offend, please be assured that this was not our aim and hopefully you will forgive us. The Summit included some excellent information which we will be incorporating into the next articles within the next three or four issue of the magazine, rather than try to cover them all in one here.





Chris Wraith chief technical officer of IPAF updates on the aerial lift incident reporting project

"Over there - Miami that is" perhaps IPAF chief executive Tim Whiteman is pointing out that the next Summit will be held in Miami - just before Easter 2013



"Look I have got an iPhone" – Steve Couling, Wayne Lawson and Tim Whiteman during th formal meetings prior to the Summit







executive o company l (ea about pro online a social media



Gary Riley of AWPT in the USA, set out to prove how simply giving instructions how to do something is Not training...."And No he did not pick the stupidest people on the audience to prove his point!" Giles Councell struggles to complete the task in spite of having been told how to do it



**IPAF** summit

Andy Studd gave a first class ta on introducing aviation ty safety protocols to the powered access rental business





uglas makes assioned ca most in for inci nt reporting and ma it to be **IPAF** members





st of friends - ye. fano Di Santo of ves otte with Roberta larango<mark>ni</mark> of JLG





"Come on then wise guy, what does it mean?" Helena and Jorge Lozano of Jorge Lozano of Portugal before the Summit



The IPAF Council for 2012

C.R а

May 2012 cranes & access 45

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## The Networking event and dinner

The evening before the Summit over 250 industry delegates were hosted to a party at the Teatro Centrale, a stone's throw from the Coliseum. While the main point was the opportunity to catch up with access specialists from around the world, there was also some local entertainment as well as good food.







but the paparazzi have spotted us" Austin Baker and Nick Selley of AFI-Uplift arrive







"And then you have to follow through and nail it" Steve Redding of Niftylift takes on an Italian air with Mark Keily of Nationwide Platforms.

**IPAF** summit

"It's all about passion"

"Now look here you!" Discussions at the bar look serious between Shawn Ong of Galmon Singapore and Mikael Kämpe of Ramirent



"So you AFI guys were trying to sneak in without a ticket were you Austin?" Jean Harrison of IPAF has a word with Austin Baker of AFI-Uplift at the registration desk



"You distract him and I'll grab the hat"



" Ha.... See they failed to get my hat from me.. what do you think of my new teeth by the way"











"So what have you got there then Fergus?" Fergus and Harry McArdle of Easi UpLifts ponder the food



#### **IPAF** summit



C&a

"So I see you finally got in then Nick" Nick Selley of AFI-Uplift with Tony Mort of AJ Access



"I've had enough now! Stop following me Wim!" Wim Van Beuzekom of Hoogwerker Centrum with Nils Pradel of Pradel Arbeitsbühnen



"OK girls let me handle this one" Tonya Wen of Hunan Parishare Heavy Industry and Berlinda Nadarajan of IPAF share a joke with Austin Baker of AFI-UpLift







"I see they stopped Nick Selley at the door then" Barry Brady of Elavation with Brian Parker of AFI and Mani Gonzales of Elavation



"Well....in South America we speak it better" José Manuel Mayo of IPAF Espana, with Marcos Hume of Interex/Manlift Chile





"Lets get him Enrico!" Enrico Marighella and Roberto Marangoni of JLG Italia, and Brad Boehler of Skyjack as Hans Aarse of IPAF has a quick nap





"Stop looking so smug Gerard...he's got a camera" Harry McArdle and Gerard Jennings of Easi UpLifts let their food settle



The three red troubadours - Alessandro Anzalone, David Hert and Thomas Puhl-Hert of Hert Arbeitsbühnen Vermietung



"Ooooo it's like sucking on a lemon" Paolo Pianigiani of Imer Access with friend



"I can get Angry Birds on this new phone as well as vertikal.net" Iva Thiel of Lectura with Nils Pradel of Pradel Arbeitsbühnen, Berlin



The formidable Mayer ladies: Tanja Thaler, Edeltraud Mayer and Julia Stark of Mayer Hubarbeitsbühnen



(L-R) Antonio Coraducci of Co.Me.T, Florenzo Flisi of Socage and Mauro Mollo of Mollo Noleggio



Stephen and Nicola Smith of Nationwide Platforms enjoy a quiet moment



"Stop being so serious Pedro" Pedro Torres of Hune with Antonio Gomez de la Vega of Rirent



*"I'm not really here for the craic"* Phil Graysmark of Genie with Andrew and Nicholas Davin of Aerial Platform Hire, Ireland



"Come on then big boy" Tim Ward of Niftylift meets his match in Maria Hadlow of Access International



#### **IPAF** summit







Klein Phua of Modern Scaffold Singapore, Cindy Casey Lim of JPN Singapore and industry veteran Alistair Robertson of Universal Equipment



Patrick Degan of Haulotte with the Mayer girls



"Now let me show you the how it's done" Danièle Liepach of Powerlift Deutschland with Floris Renes of Hoogwerker Centrum, Holland





"Hey I'll slap you in a minute!" Alexander Ochs of Vertikal with Iva Thiel of Lectura and Nils Pradel of Pradel Arbeitsbühnen





*"Mine is bigger than yours - camera that is" Marcel Rasing, Laurent Guillaux and* Alan Hall of JLG



Cindy Casey Lim of JPN Industrial Trading of Singapore with Raymond Wat of IPAF



and Brian Parker of AFI

#### **IPAF** summit





*"I can't wait to be a past John" - past president John Ball with current IPAF president Wayne Lawson* 





The entertainment - Is that the doorman among them?





"I would jolly well tell him where to get off" Jean Harrison voicing her opinion to Susan Foster of IPAF



All change....Rafael Bazzerella of Skyjack gets blindsided by the IPAF ladies





"John! I must eat" Leigh Sparrow of Vertikal with John Ball of Easi UpLifts



Karin Nars accepts a posthumous Lifetime Achievement award on behalf of her late father Lars-Petter ('Lasse') Godenhielm of Dino-Lift and ex-president of IPAF, from Murray Pollok (L) and Tim Whiteman





Maria Hadlow with Gianpiero Marti of Bluelift and Fabio Potesta of Mediapoint





Gerhard Hillebrand of IPAF Italia receives his Lifetime Achievement award from Tim Whiteman





Jonnie Dawson of JLG with the Fraccas - Davide and Enrico of Hinowa

#### The award winners:

Lifetime Achievement Award Gerhard Hillebrand, IPAF Italia and the late Lars-Petter Godenhielm of Dinolift and past president of IPAF.

Access Project of the Year Alimak Hek

Contribution to Safe Working at Height Nationwide Platforms.

Products of the year Manitou for its 280TJ boom lift, Edmolift for the Air, Ruthmann for its T330 truck mount Geda for the Multilift P18S hoist.

**IPAF Safety Champion of the Year** Austin Baker of AFI-Uplift,

**Outstanding After Sales Service** TVH.

**IPAF Training Instructor of the Year** Kevin O'Shea of Mastclimbers

**Best New IPAF Training Centre** Maquinarias Paco

Access Rental company of the year Mills Rental

Access Photograph of the Year Uwe Schneider of Mateco



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