

AFI takes Light Hire...

UK access rental company AFI has acquired the powered access rental business of Exeter-based Light Hire in order to strengthen its presence in South West England. The acquired business will operate under the A J Rentals brand which currently runs around 500 units with depots in Swansea and Caldicot near Newport.

Light Hire was founded by Brian Light in 1996 and runs a fleet of around 100 aerial lifts. Light sold the general rental business to Brandon Hire in 2005 for £500,000 in cash and retained the powered access operation, which is IPAF+ certified.

...And Instant Training

Two weeks earlier AFI acquired Instant Training from parts and service company IPS. It plans to incorporate the business into its existing training operation. Instant Training was established in Telford in 2002 to offer a wide range of Health & Safety training, including IPAF and PASMA courses.

Potain UK distribution restructured

Manitowoc has restructured its Potain tower crane distribution in the UK following the withdrawal of its previous dealer, Belgium-based rental company Arcomet. Earlier this year Ladybird Crane Sales of Bromsgrove, West Midlands took over the Potain self-erecting tower crane distribution, while top slewing cranes will be handled by Manitowoc UK from its headquarters in Gawcott, near Buckingham.



A Potain Igo T85A



Sany builds crawler cranes in India

Chinese construction equipment manufacturer Sany has inaugurated a fully integrated crawler crane production line at its plant in Chakan near Pune, India. The plant will produce the company's most popular, higher volume, crawler crane models including the SCC500E, SCC800C, SCC1500D and SCC2500D to capitalise on the growing popularity of crawler cranes in the country.

The new production line was formally opened in a ceremony attended by the Chinese consul-general Niu Qingbao and the local member of India's legislative assembly, Dilip Mohite Patil, along with major customers. Sany entered the Indian market in 2002, adding a Research & Development centre in 2007 and its \$70 million production facility in April 2010 to produce concrete pumps, graders and drilling equipment as well as crawler and truck cranes.

Mammoet takes first LR13000

Liebherr has finally announced the sale of its first 3,000 tonne LR 13000 crawler crane to international heavy lift and specialist transport company Mammoet. The contract was signed at Intermat by Mammoet chief operating officer Herman Smit and Liebherr Ehingen managing director Christoph Kleiner. The crane will be supplied complete with the new 'P' or Power boom which is capable of raising the maximum capacity to around 3,750 tonnes. Maximum boom/jib combination is 246 metres, comprising a 120 metre main boom and 126 metre luffing jib. The first contract for the new crane will be the extension of a refinery in Whiting, Indiana near Chicago at the beginning of September. The machine will be rigged with 78 metres of main boom plus a 72 metre luffing jib.



Herman Smit (L) and Christoph Kleiner seal the deal at Intermat.



Liebherr LR13000 on test

Terex completes Russian JV

Terex has completed the formation of its joint venture company with Russian Machines for the manufacture of construction and road building equipment in Russia. The company will manufacture, market and sell some Terex products and all of Russian Machines construction and road building products throughout Russia, as well as importing and distributing other products manufactured by Terex. Russian Machines is part of Oleg Deripaska's Basic Element group.

Terex chief executive Ronald DeFeo said: "Russia and the CIS remain attractive long-term markets and the demand for fundamental infrastructure upgrade across the region is clear. This joint venture allows us to be closer to the customer and provide localised products to an increasingly important customer base."

Lifterz ownership changes as Lifterz crane hire is born

UK access rental company Lifterz has effectively merged into LSG Industrials following its acquisition of a controlling interest in the company. The move follows LSG's capital investment in Lifterz just over two years ago. As part of the transaction, Lifterz founding director Malcolm Bowers, has rolled his interest in Lifterz into LSG, joining Patrick Leoni Sceti, Elio Leoni Sceti and Marco Fabbicini as an investment partner in LSG Industrials. Ben Bowers is now the largest minority shareholder in Lifterz which has revenues in the region of £5 million.

LSG is an industrial investment group with a portfolio of investments in businesses in the service and industrial sectors. It includes MSD crane hire in the North East which was restructured at the start of this year. The company plans to grow and develop through finding synergies between its businesses along with new start-ups, management buy-outs, management buy-ins, outright purchases and business rescues.

As part of this strategy, the company has announced that it is launching Lifterz Cranes Ltd, which will provide mobile, spider and crawler crane rental and lifting solutions in the South West from an existing operation in Plymouth, managed by Toby Taylor and Miles Barker.

...And acquires Diamond fleet

Almost immediately following the change in ownership, Lifterz announced that it had acquired the powered access fleet of Diamond Construction & Engineering Recruitment. The fleet - based at Wickford, Essex - consists around 70 aerial lifts which are mostly Genie models built between 2006 and 2008. Some units will be added to the Lifterz fleet taking it up to around 600 while others will be sold.



PTS knocked down to directors?

UK-based rental company Plant Access and Tool Solutions Ltd - which trades under the PTS Hire banner and is based near Leeds - called in insolvency practitioners Begbies Traynor in April as it went into administration. While there were interested private buyers, the lack of sound financial information appeared to favour the incumbent directors/previous owners acquiring the company's assets and continue trading as a new corporate entity. Around half the old company's business came from re-hired equipment and as a result many rental companies were among the creditors.



(L-R) Nick Leach of Leach Lewis, Harry Chen of Dingli with Peter Whittall and Gary Blake of Leach Lewis at Intermat

Dingli appoints Leach Lewis

Chinese aerial lift manufacturer Dingli has appointed Leach Lewis Industrial as the exclusive UK and Ireland dealer for its complete range of powered access products. The agreement was announced at Intermat and Leach Lewis has already taken delivery of its first machines including electric slab scissors and personnel lifts. The official launch of the Dingli brand in the UK/Ireland will take place at Vertikal Days on June 27th. The move follows the ending of the agreement between Leach Lewis and Snorkel earlier this year.

Mandatory accident reporting

IPAF's new accident reporting database has got off to a strong start following its launch at the end of March. Around 40 companies have already registered but at the IPAF Summit in April, Peter Douglas, executive director of operations at Nationwide Platforms spoke of his disappointment that the association's council had not agreed to make the initiative a mandatory requirement of IPAF membership.



Peter Douglas at the IPAF Summit

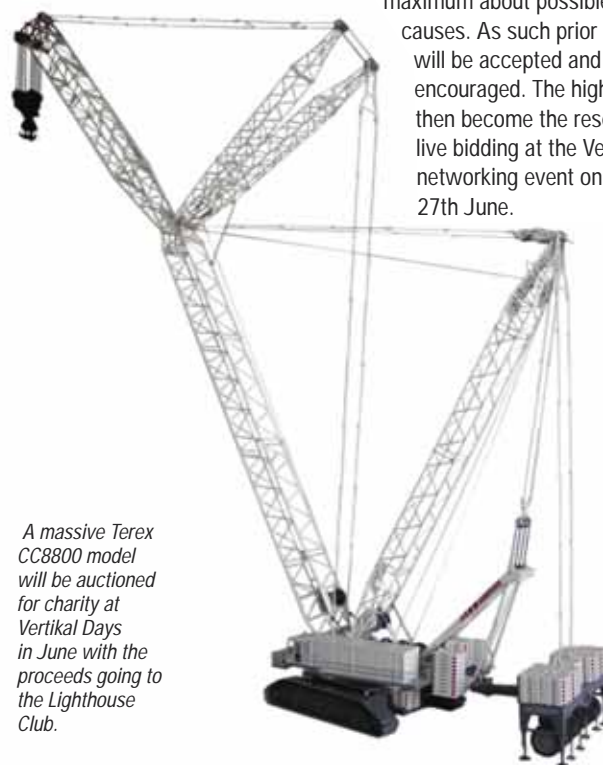
"If IPAF was going to have an initiative, this is it," he said. "In my view, accident reporting should be a mandatory condition of IPAF membership. Is your company responsible? Does your company want to make the industry safe? If yes, then get on the website and report any accidents you have. If the answer is no, then my view is that you shouldn't be an IPAF member!"

Prior to the Summit, Douglas had obtained the agreement of a number of major rental companies to support the proposal and is of the opinion that the majority of members would support it. This ties in with a number of online polls that Vertikal.Net has held over the past couple of years in which an overwhelming percentage of respondents have voted in favour of legally mandated accident and near miss reporting.

A Monster model for charity

Terex Cranes is to auction one of its massive scale models of the CC8800 crawler crane at Vertikal Days in June with all of the proceeds going to the Lighthouse Club charity. The model - which stands more than two metres high - sells to collectors for around £750. The organisers are looking at ways to give all visitors or others a chance to bid for the model while raising the

maximum amount possible for worthy causes. As such prior silent bids will be accepted and even encouraged. The highest bid will then become the reserve for the live bidding at the Vertikal Days networking event on the 27th June.



A massive Terex CC8800 model will be auctioned for charity at Vertikal Days in June with the proceeds going to the Lighthouse Club.

IPAF urban art



Prior to the Intermat show in Paris, IPAF trained two artists from Paris and Brighton, Mr. Shiz and Foundry in the safe and effective use of aerial platforms. Working from a boom and scissor lift the artists then went on to create two pieces of urban art at the show celebrating aerial platform safety. Commissioned by IPAF, the artists sprayed two, seven by four metre canvases over the six days whilst having to contend with the severe weather conditions. The two pieces are now on display at JLG Italy and at Italian training centre Formamentis.



Terex to move tower production

Terex is to move its self erecting tower crane production from Italy to France. The current tower crane facility in Fontanafredda, Italy, which has been building cranes since 1962 will continue to build flat top, hammerhead and luffing jib cranes, while the self-erectors will be moved to Monceau-Les-Mines, France from autumn this year.

The French facility, originally the PPM plant, currently manufactures truck cranes, container stackers, 40 to 60 tonne All Terrain and specialist military cranes and will be expanded to accommodate the tower cranes. The first product to be built there is the new six tonne capacity Eazy 90 launched at Intermat.

Holland Lift takes on SkyHigh

The Servi-Tec division of Holland Lift has acquired certain assets of the failed Belgian aerial lift manufacturer SkyHigh which declared bankruptcy last September. The company will initially provide replacement parts and service support for the existing machine population of SkyHigh machines throughout Europe. We also understand that Holland Lift has acquired the machine designs and production rights for the SkyHigh boom and trailer lift product lines. Prior to its demise SkyHigh produced a range of trailer lifts, vehicle mounted and small self-propelled booms along with special rail and explosion proof models.



A road/rail version of the 12 metre SkyHigh self-propelled boom lift



Later this year Cumberland will be releasing two further A314 models, the Transit 4x4 and the Unimog U20

First Cumberland Hilux A314

UK regional electricity distribution company Electricity North West has purchased the first Cumberland Hilux A314 platform. Using the Socage boom, the A314 offers 13.5 metres working height and 6.5 metres outreach. It has a completely unrestricted platform capacity of 200kg through 360 degrees. Two further A314 models on a Transit 4x4 and Unimog U20 will be released later in the year.

Contractors found guilty

Two UK contractors, Bowmer & Kirkland and Bingham Davis have been found guilty of breaching health and safety laws following the collapse of a tower crane in Liverpool in 2009. The two allowed changes to the crane's foundation that made it inadequate, leading to the crane's collapse onto the building it was helping to construct at Chandlers Wharf. The operator, Iain Gillham, 55, was thrown from his cab and his injuries included a brain haemorrhage, fractured skull, spine fractures and a broken shoulder and he is now confined to a wheelchair. More on this late breaking news in our next issue.

Zarges launches Telepod

German-based ladder and mobile tower manufacturer Zarges has launched a telescopic mobile podium – the Telepod – with three adjustable platform heights 500mm, 750mm and one metre. The platform includes two lockable gates allowing access from both sides and extendable stabilisers which increase stability. The Telepod folds down into a compact size for storage and transportation – fitting in the back of an estate car or van.



The Telepod has three working heights - 50cm, 75cm and 100cm.

United and RSC approve merger

United Rentals and RSC shareholders all voted in favour of the merging of North America's two largest equipment rental companies. United Rentals chief executive Michael Kneeland said: "The benefits of the merger are substantial including more than \$200 million in cost synergies, an unparalleled branch footprint, and significant penetration into the industrial sector."

The two companies announced very similar first quarter increases in revenues. United Rentals posted revenues of \$656 million - of which rental was up over 20 percent to \$523 million, while total revenues at RSC were up almost 25 percent to \$408.1 million, thanks to an 8.2 percent improvement in rates and 19 percent jump in rental volume.

United Rentals had pre-tax profits for the period of \$19 million, compared to a loss of \$27 million last year, while RSC generated a pre-tax profit of \$17.8 million, compared to an \$80.5 million loss.



Three more 90m for TGM

TGM Wind Service of Abilene, Texas has ordered three more 90 metre Bronto S90HLA truck mounted lifts, taking its 90 metre Bronto fleet to eight units. The company specialises in the ultrasonic inspection and service of new and installed wind turbines. Pictured is the TGM team with two of its Bronto S90HLA truck mounts.

Riding on air

UK-based Platform Sales & Hire has introduced a new air-powered aerial work platform aimed at oil refineries and petrochemical companies looking for two men platforms that can work within confined and hazardous zones. The Airlift 35 can take two men and equipment up to a working height of almost 13 metres with its pneumatic drive system. All control valves and interlock switches are also air powered.

Sales director Duncan Howard said: "The air powered system not only ticks all the right safety boxes but also gives our customers a financial benefit over the alternative of using traditional electrical explosion proof protection systems."

The Airlift 35 is a new air-powered aerial platform.



Lomma not guilty

Manhattan supreme court justice Daniel Convisor has acquitted Jimmy Lomma of Lomma Crane, of manslaughter and all other charges stemming from the fatal collapse of one of his tower cranes in New York in 2008. Prosecutors blamed the collapse on a cheap and inadequate slew ring repair to the ageing Kodiak crane, carried out by a company in China. Lomma's defence blamed the accident on the deceased operator overloading and/or two-blocking the crane.

As well as the personal acquittal of all charges - which included second-degree manslaughter, assault, criminally negligent homicide and reckless endangerment - Lomma's companies Lomma and New York Crane and Equipment were also fully exonerated.

In a statement after the verdict was handed down, the Manhattan district attorney, Cyrus R. Vance said: "Although we are disappointed with the judge's verdict, each case we have brought in this area has put increased scrutiny on the construction industry as a whole, and has had a cascading effect on safety practices. The tragic deaths of two young men in this case showed the serious and fatal consequences that can result when profit is put ahead of safety."



James Lomma in court

Speedy pick & carry

UK-based rental company Speedy Hire has purchased its first mobile crane, a 10 tonne Ormig 10tm diesel powered pick & carry crane from Ormig's UK distributor Crowland Cranes. The unit supplied with both quick release hydraulic luffing jib and fork attachments was delivered directly to Speedy's customer, an unnamed engineering company. It also included full operator and engineer familiarisation training for a team of more than 20 people.

Area manager Davey Walker said: "This has been a high profile project for both Speedy Services and Crowland Cranes. We had serious deadlines to meet which we beat with time to spare. Both the customer and Speedy were delighted with the whole process and are delighted with the product."

Speedy's new Ormig 10tm crane



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Jason Seddon - Director - Aerial Platforms Ltd



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New boom for LG1750

Liebherr has introduced a new boom system for its 750 tonne LG 1750 lattice truck crane which significantly improves its performance.

The SL12D2FB boom gives the LG 1750 both improved capacities and height. The new system uses three, 12 metre long 3.5 metre wide lattice sections in the lower part of the main boom and in the fixed jib, allowing the crane to lift 141 tonnes to a height of 143 metres and 97 tonnes to 160 metres, allowing it to handle the latest wind turbines.

With a new SL12D2FB boom system the LG 1750 can now erect the new larger wind power systems at tower heights from 140-150m.



Largest Terex self erector

Terex has unveiled its largest self erecting tower crane, the telescopic Eazy 90 with a maximum capacity of six tonnes, it can also handle 1.4 tonnes at its 45 metre jib tip at a height under hook height of 46 metres.



The Eazy 90 is the largest Terex self erecting crane with a capacity of six tonnes, an under hook height of 46 metres and can lift 1.4 tonnes at its maximum 45 metre radius

The Eazy 90 also has a telescopic tower and the option to add in up to three additional tower sections. There are 15 under hook heights varying from 14.5 metres to 46 metres and the three different jib angle settings - horizontal, plus 15 degrees and plus 25 degrees. The Eazy 90 is the first Terex self erecting crane with a name and this will continue when the range is expanded - possibly later this year.

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Brubakken takes Malthus

Norwegian fork truck sales & rental company Brubakken has acquired Malthus Lift & Maskin of Stavanger, Norway. Malthus, which operates in Norway, Sweden and the Baltic States, distributes JLG, Ommelift, Hinowa, Multitel, Versalift and Ruthmann aerial lifts.

The current head of Malthus Lift & Maskin, Lars-Erik Jonsson, will continue to lead the business and joins the Brubakken management team. All Malthus staff associated with the lift business are also expected to transfer to the new entity. The combined business should have revenues of NK550 million (€72 million) this year.

Cranes celebrate Titanic

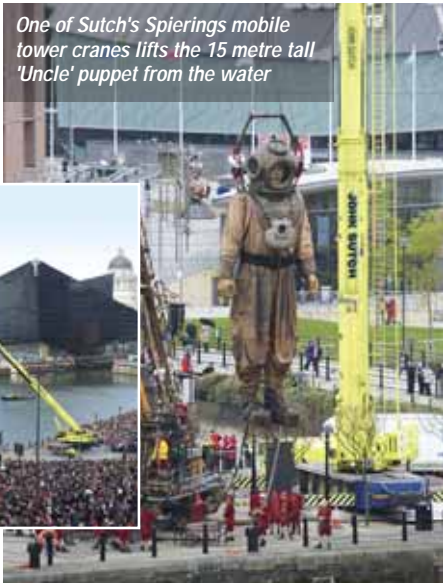
The City of Liverpool's outdoor spectacular a 'Sea Odyssey' - a story marking the 100th anniversary of the Titanic - came to life this April, thanks to 10 mobile cranes supplied by local rental company John Sutch Cranes.

Over half a million people turned out to watch the event, which featured giant puppets, including a nine metre high 'Little Girl' and her dog, along with her 15 metre tall uncle walking through the streets of Liverpool.

A team of 20 John Sutch Cranes staff were part of the production team and heavily involved in the planning and development from the outset. The company also donated resources, time and money to the event, having begun initial discussions with the council in 2008.

The cranes - including mobile tower cranes, All Terrains and city type cranes - supported the giants as they made their journey and enabled key moments to become a reality, including plucking the 'Uncle' from the River Mersey, hoisting the giant over the 40 metre high arch at the gateway to China Town, laying the Little Girl to rest on her deck chair with her parasol and radio and enabling her to dance to the delight of the crowds.

One of Sutch's Spierings mobile tower cranes lifts the 15 metre tall 'Uncle' puppet from the water



Four Sutch cranes helping bring the Sea Odyssey to life.

Collé buys 103m for re-rent

Dutch rental company Collé has purchased a 103 metre Palfinger WT1000 truck mounted aerial lift to top out its truck mounted fleet, which now ranges from 16 to 103 metres.

The WT1000 has a maximum platform capacity of 530kg or 200kg at 35 metres. Collé says that it is pursuing an innovative "re-rental" concept through partnerships across Europe. As a result the new lift has been painted in a neutral white rather than the company's traditional blue livery.



Collé's truck mounted platform fleet now ranges from 16 to 103 metres

Reesink buys Kemp

Appeldoorn-based distributor Koninklijke Reesink has acquired fellow Dutch equipment distributor the Kemp group. Kemp is made up of several companies, including the aerial lift business Kemp Hoogwerkers which distributes Maeda mini cranes, IHlmer spider lifts, Nagano self-propelled boom lifts and Iteco scissors and booms for both the Netherlands and Belgium.



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Financials round-up

CAT leaps 23%

Caterpillar has reported first quarter revenues up 23 percent to £15.98 billion in spite of a slowdown in China and Brazil. Construction equipment sales increased 13 percent thanks to North America Europe/Africa/Middle East. Pre-tax profits were up 30 percent to \$2.3 billion.

Snorkel up 11%

Tanfield/Snorkel has reported revenues up 11 percent to £48.3 million for 2011, while quadrupling its order book to £30.5 million. The company reduced its pre-tax loss from £15.8 million in 2010 to £14.99 million.



Haulotte up 24%

Haulotte has reported first quarter revenues up 24 percent to \$89 million - equipment sales grew 28.4 percent, rental 14.1 percent and parts/service two percent.



Record revenues for JCB



JCB has reported its full year revenues up 37 percent to £2.75 billion - the highest in the company's 66 year history and double that of 2009. EBITDA - the only profit information provided - was £355 million.

Hiab up 12%

Hiab - the load handling division of Cargotec - increased revenues by 12 percent in the first quarter to €202 million, order intake jumped 22 percent to €246 million and operating income doubled to €7.6 million.

Genie up 35.7%

First quarter revenues for Terex AWP/Genie were \$513.4 million, up 35.7 percent on last year, operating income increased from \$5.7 million last year to \$42.6 million this year.



Harsco Infrastructure slips 9%

First quarter revenues at Harsco Infrastructure fell nine percent to \$238 million, while a \$35.5 million restructuring charge caused the company's operating loss to plunge from \$17.5 million last year to \$53.5 million this year.

66% jump for JLG

JLG has reported first half revenues of \$1.26 billion - 66 percent up on last year, while operating income jumped from \$1 million to \$81.5 million thanks to the higher volumes and price increases. Aerial lift sales for the period were \$661.4 million and telehandlers \$399.4 million.



Hertz bounces into profit

First quarter revenues at Hertz Equipment increased 12.6 percent to \$302.1 million, while pre-tax profits were \$10.2 million, compared to a loss last year of \$7.8 million.

Kobelco climbs back to profit

Kobelco Cranes has reported full year revenues up 17.2 percent to 48 billion yen (\$495.5 million). The improvement was driven by North America and Southeast Asia, although demand in Japan also picked up. The company moved back into profit, turning a last year's loss of 1.36 billion yen (\$16.9 million) into 161 million yen (\$1.95 million) pre-tax profit this year.



Manitou rises 19%

Manitou has reported first quarter revenues of €315.7 million, 19 percent up on last year. The Rough Terrain Handling division, which includes telehandlers and access equipment, achieved revenues of €221.4 million - up 16 percent - thanks to improved rental company sales particularly in Northern Europe and the Americas.



50% lift for Bronto

Bronto has reported a 50 percent rise in first quarter revenues to \$31.8 million, 50 percent up on the same period last year, while order intake was \$37 million, leaving the company with an order book of \$88 million. Operating income remained static at \$800,000.

Cramo up 11%

International rental company Cramo saw first quarter revenues rise 10.9 percent to €160 million, while last year's pre-tax loss of €4 million was converted into a profit of €2.4 million. Its new German-based operation chalked up a loss of €4.3 million due to exceptionally cold weather.

Terex Cranes gains five

First quarter revenues at Terex Cranes were up 5.3 percent to \$419.4 million, largely due to strong demand for Rough Terrains in North America and Franna cranes in Australia. Operating income was \$7.3 million, compared to a loss last year of \$22.5 million



H&E up 29%

Louisiana-based H&E Equipment reported first quarter revenues up 28.7 percent to \$173.7 million. Pre-tax profits were \$5.76 million, compared to a loss of 9.76 million last year.

Manitowoc up 29%

Manitowoc Cranes has reported first quarter revenues up 29.3 percent to \$507.9 million, while operating income jumped almost 82 percent to \$22.5 million. Order intake for the period improved 10 percent to \$675 million taking the backlog to \$931 million.



10% lift for Essex Crane

US crawler crane specialist Essex Cranes reported a 10 percent hike in first quarter revenues to \$23.7 million. The company reduced its pre-tax loss from \$7.05 million last year to \$6.8 million this year.

Full analysis on all of these results, with commentary, can be found on www.vertikal.net

Niagara Falls stunt

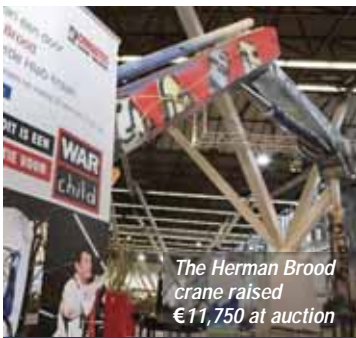
Several mobile cranes and boom lifts are expected to be used to support the planned tightrope crossing of the Niagara Horseshoe Falls on June 15th by Nik Wallenda of the flying Wallendas.

The crossing will be the first in over 100 years, since Canada barred tightrope crossings, following a number of deaths attempting the feat. Wallenda, 33, often uses cranes to support one or both sides of the wire tight rope, usually teaming up with Lomma cranes of New York. Large boom lifts take him and his pole up to the rope. A similar walk over the three rivers junction in Pittsburgh employed 300 and 500 tonne Terex All Terrain cranes.

This crossing may require a slightly larger crane and he may chose to anchor one end of the rope. The cranes need to be capable of maintaining a tension on the 50mm cable of between 29 and 30 tonnes. Niagara Parks said: "this approval is a 'unique one-time situation' Mr Wallenda was able to prove that he had proper controls and safety measures in place.



Nik Wallenda tightrope walking from a crane boom



The Herman Brood crane raised €11,750 at auction

A unique Hiab loader crane painted by the famous Dutch artist Herman Brood in 2000 has raised €11,750 for charity. The loader crane was auctioned by Hiab at this year's RAI exhibition in Amsterdam to support an independent humanitarian organisation called War Child.

Amsterdam based waste management company, Afvalservice West, eventually outbid others for the Hiab 102 loader crane and the company intends to display it at Stedelijk Museum in the City of Amsterdam.



The late Herman Brood painting the crane at the RAI in 2000

IPAF launches 'ready reckoner'

IPAF has launched the 'ready reckoner' - a simple tool to help operators calculate the correct size of outrigger mat for use with aerial work platforms. By entering the weight of machine and soil type, operators can quickly and easily identify the size and specification of mat required to spread the load over a sufficiently wide area for the machine and ground conditions.

The 'ready reckoner' is available at www.ipaf.org/spreaders



IPAF has launched the 'ready reckoner' that helps operators calculate appropriate sized spreader mats.

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Mastclimber and hoist specialist **Alimak Hek** has appointed **Tormod Gunleiksrud** as chief executive.



Tormod Gunleiksrud

Component manufacturer and parts supplier **C-Tech Industries** has expanded its European team with the appointment of **Jason Brown**.

Broshuis has built and previewed its first 100 tonner low loading transport trailer.

Beta Max hoists has appointed **Spider** as its exclusive distributor for the Western U.S.A.

Dubai-based **King Lifting** has introduced a new roll-out loading platform for use in high rise construction.

United Rentals has appointed **Matt Flannery** as chief operating officer following the completion of the RSC acquisition.



Matt Flannery

Australia's Hire & Rental Industry Association has made **Niftylift's HR17 Hybrid** its new product of the year.

Nottinghamshire, UK-based **McGovern Crane Hire** has purchased a **Terex AC100-4L**.

UK-based contract scaffold specialist **Pyeroy** has reported a 23% increase in revenues.

Turkish heavy lift company **Sarilar** has ordered a 1,600 tonne **Terex CC 8800-1** crawler crane.

UK rental company **Hewden** has received the **RoSPA Gold Award** for the fourth consecutive year.

UK access rental company **Rapid Platforms** has taken delivery of new truck and **Palfinger** loader crane.

Linden Comansa America has appointed **Shelby Chabot** to manage projects across North America.



Shelby Chabot

Oil States Industries has launched its largest **Nautilus** marine crane so far, the **Nautilus 7000L**.

In the past two weeks we have had several calls regarding UK crane man **Lee Rowe** and a possible move to **Canada**.

Two thieves who stole a trailer lift in Fife, **Scotland** have been jailed after they were caught with the help of **U-Tube**.

Sany America has appointed engineer **Jeff Dreger** as senior manager, product and marketing support.



Jeff Dreger

Terex Cranes has appointed **Titan Construction Equipment** as its mobile crane distributor in New Zealand.

German crane rental company **Treffler Autokrane** has taken delivery of a new **Liebherr MK 88** crane.

Power-Lift Deutschland, which represents **Snorkel** and **Palazzani** aerial lifts in Germany, has appointed two new salesmen **Mike Eschrich** and **Cedric Liepach**.

Cela has appointed **Alf Odrell** to cover its sales in Scandinavia.



Alf Odrell

IPAF has released its 2012 Rental Market Reports.

Northern Ireland-based **KDM** has purchased four new **CTE** aerial work platforms.

Belgian rental company **Lauwereys** has taken delivery of a further five **GSR E200** platforms.

Goscor Hi-Reach of South Africa ordered more than 55 **Genie** booms and scissor lifts on the first day of **Intermat**.



CTE has delivered an 18 metre **B-Lift 187** truck mounted lift to the Estonian railways.

Unic Cranes has appointed **Waterland Trading** as its distributor in the Benelux region.

UK-based **Elev8** has taken delivery of the UK's first 50 metre **Bronto S50XDT-J**

Merlo has promoted **Nigel Perrin** and **Peter Coward** within its UK support team, while **Graham Watkins** joins as technical support engineer.



Nigel Perrin

Merlo UK has appointed **Parkway Plant Sales** as the main dealer for telehandler products in the Manchester area.

Unic Cranes Europe has appointed **Knutsen Maskin** as its dealer in Norway and **Arnab Kran & Lift** in Sweden.

UK rental company **Platform Hire** has taken delivery of the UK's first **Multitel MX250** truck mounted lift.



Michael Curley

Trico Lift has appointed **Michael Curley** as regional sales manager for the Delaware Valley.

AFI-Uplift has purchased 58 new aerial lifts as part of a £5 million investment.

Link-Belt has appointed **Brasil Máquinas de Construção (BMC)** as its crane distributor for Brazil.

Skyjack's founder **Wolf Haessler** has donated \$1 million to promote engineering at the **University of Guelph**.

A historic crane has been restored to its original condition on the **Burbage Wharf**, south of **Marlborough** in the UK.



US-based **Zoomlion** distributor **Global Crane Sales** is offering in-house direct financing to potential buyers.

German transport and heavy lifting company **Kreiling** has purchased a new **Valla** pick and carry crane.

UK rental company **Plant Access and Tool Solutions Ltd**, which trades as **PTS Hire** has filed for bankruptcy.

CTE says it has shipped its 12,000th aerial lift.

German mobile crane rental company **GAAC Commerz** has taken delivery of two more **Terex** cranes.

UK-based aerial lift manufacturer **Niftylift** had a royal visitor recently - **Prince Andrew**, Duke of York.



Bobcat UK has extended the territory of Berkshire-based dealer **Promac Solutions**.

UK-based rental company **AA Access** has taken delivery of a new 70 metre **Bronto S70XDT**.

Vertikal.Net posted its 10,000th English language news story in early April.

Terex Cranes has launched a new Superlift counterweight - the **MAC 25 SL** - for its **Franna** pick & carry cranes.

More than 400 people attended the official opening of **Manitowoc's** new production facility in **Brazil**.

Software company **MCS** has promoted **Nick Thomson** to the role of sales director.



Nick Thomson

UK-based company **Wilson Access** hire has taken delivery of two new **CTE** **Zed 20CSH** truck mounted platforms.

Hungarian electric maintenance company **Eh-Szer** has purchased three 18 metre **Socage** truck mounted lifts.

UK-based rental company **RKP Access Platforms** has added a 30 metre **Wumag** to its fleet.

Ramirent has agreed a deal with **Toyota** to add industrial forklifts to its range.

Ramirent has appointed **Anna Hyvönen** as managing director of **Ramirent Finland**.



Anna Hyvönen

UK rental company **Select Plant Hire** has taken delivery of two new **Liebherr** telescopic crawler cranes.

UK-based truck bed manufacturer **Shawtrack**, has added three new 32 tonne beavertail trucks to its rental fleet.

Snorkel has appointed **Power-Lift** as its official distributor for the north-west of Germany.

Sunbelt has acquired **Topp Construction Services** in the USA.

Jekko has appointed **Tower Rent** as its distributor in Turkey.

OSHA has cited **Bath Iron Works** of Maine with \$171,300 of fines for using aerial lifts without harnesses.

NSG UK has opened a new office on Teeside.

Malta's Health and Safety Authority has said that it will carry out random inspections of tower cranes.

Altrad has acquired UK Scaffolder, **MTD Scaffolding** of Oldbury.

Pop-Up managing director **Nigel Woodger** ran in the Paris Marathon to raise money for cancer charities.

Charles Snyder, chief executive of US-based **Amquip** crane rental has resigned.

IPAF has decided that next year's Summit and awards dinner will be held in Miami, Florida on March 26th.

Manitowoc has promoted **Bruce Peterson** to senior business manager for the American Midwest territory.



Bruce Peterson

Terex Equipment Services Colorado has relocated to larger premises.

Gerhard Hillebrand of **IPAF** has won a Lifetime Achievement award.

German crane rental company **Kranverleih Saller** has taken delivery of a new 400 tonne **Liebherr AT** crane.

Palfinger has purchased the land required to build its new headquarters.

Arjen Snijder of **Teupen** is to join Netherlands-based access sales and rental company **Riwal**.



Arjen Snijder

Mike Heacock has been appointed vice president of sales for **Potain** tower cranes in North America.

Kevin Appleton - ex chief executive of **Lavendon** - has joined **Travis Perkins** as divisional chairman.

Mike Evans is working with **Riwal UK**, supporting its growth plans.

UK-based **Hewden** has been appointed as sole training provider for specialist event crew supplier **Showforce**.

German crane rental company **ADW** has taken delivery of its second three axle 45 tonne **Liebherr LTC 1045-3.1**.

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