

New Genie telehandler

Genie will launch a new 17 metre North American telehandler - the GTH-1256 - at the ARA/Rental Show this month. The new machine follows a European low boom design and features a 56ft/17m lift height with 12,000lbs/5.4 tonne capacity.

The GTH-1256 features a heavy duty four section boom, front stabilisers, hydrostatic drive, a side mounted engine with Deutz or Perkins Tier 4 turbocharged power units, fully enclosed operators cab, single multi axis joystick controls and a rear view camera. The company will also launch the GTH-636, a more traditional 11 metre high boom telehandler with 6,000lbs/ 2.7 tonnes lift capacity and 36ft lift height.

Haulotte and Manitou innovate for Intermat

Both Haulotte and Manitou are promising substantial innovative new product launches for Intermat in April. Haulotte - celebrating its 30th year in the access market - has a number of new models, including all-new Star 8 and 10 mast booms and a 20 metre version of its new **HA16RTJ Pro articulated boom lift.**

It has also said that it will unveil an all-new platform, details of which it has stubbornly refused to even hint at, apart from confirming that it will not extend its working height range. Haulotte will also show improved versions of its telehandlers equipped with Kohler diesel engines, which it says will be the first to comply with Tier IV final, without a diesel particulate filter.

Manitou is also being coy about its plans, saying that it will unveil a radical new access product - possibly in the 12 to 14 metre range - that will be simpler to operate and according to the company a 'game changer' - a lot to live up to! On the telehandler front it will launch the new MT625 Easy, a

simpler, smaller engined version (without diesel particulate filter) of its popular MT625, targeted at rental companies and construction.



Haulotte will launch a 20m version of its HA16RTJ Pro.

Genie Fall Arrest Bar

Genie has introduced the Fall Arrest Bar, a sliding anchor point for boom lift users who need to exit the platform at height.

The device will be sold as an accessory, and is currently available for ANSI and CSA booms, and may be available on CE models at a later date. The device attaches to 1.8 or 2.4 metre wide platforms on all Genie telescopic boom lifts except the S-125HD, and on all articulating boom lifts from the Z-45 up.

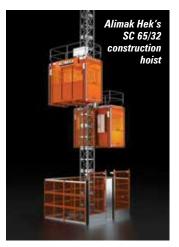


Alimak launches UK construction hoist

Alimak Hek has introduced a UK version of its new Alimak SC 65/32 construction hoist following its recent launch. The new passenger/ material hoist is available in single or dual car configuration with payloads up to 2,400kg and car sizes of 1.5 x 3.2 metres. Available

with Direct-On-Line or Frequency Control drive, the hoist uses highstrength materials to reduce energy consumption and reduce wear.

Alimak Hek managing director Rolf Persson said: "Unlike our modular hoists, this new model comes in one size, with a fixed set of features. We are convinced the Scando 65/32 will be a great success in Europe and in particularly the UK, especially for those customers who demand a more functional operation without the need for special solutions, which applies to large portions of the rental and construction market."

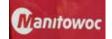


Manitowoc to split

At the end of January Manitowoc announced plans to separate its Crane and Foodservice businesses into two independent, publicly-traded companies by 2016.

The move follows pressure from Carl Icahn - who acquired a 7.7 percent stake in the company in December - supported by at least one other large shareholder. The company subsequently sealed a deal with Icahn, agreeing to separate via a tax-free spin-off of the Foodservice business into a new public company, while offering him a seat on both boards, and freeing him to increase his stake to 14.99 percent. In exchange Icahn has agreed not to contest Manitowoc board elections for 2015. In 2014

crane revenues were \$2.3 billion and Foodservice \$1.6 billion.



AFI acquires **SAS** assets

UK rental group AFI has acquired the assets and goodwill of Safe Access Solutions (SAS) following the appointment of an administrator.

An AFI statement said: "We are pleased to announce that AFI has acquired the assets and goodwill of Wolverhampton based Safe Access Solutions from its administrators, the business will be integrated into our West Midlands operations, providing an excellent opportunity to further develop our activities in the area by gaining additional revenue for our existing infrastructure."



Grove badged Sennebogens

Sennebogen has concluded an own label supply deal with the Manitowoc group to provide the company with three Grove branded telescopic crawler cranes, as part of a long term strategic partnership for the Americas.

The three cranes - the 50 tonne GHC55, 70 tonne GHC75, and 120 tonne GHC130 feature 30.4, 36 and 40 metre main booms respectively and are based on a new Sennebogen's 50 tonner the 70 tonne 673 and 120 tonne 6113 telescopic crawlers. They will all be built at the Sennebogen plant in Straubing, Germany. The cranes will be sold and supported through the Grove dealer network, exclusively in North, Central and South America.

Liebherr tower crane elevator

Liebherr is to launch an innovative self-contained tower crane elevator at Intermat dubbed the LiUP. The two man, 200kg capacity elevator rides either on the inside or the outside of the tower using a double rack and pinion drive with dual rails, which can be left permanently installed within the tower.

The elevator is fully self-contained and autonomous, using a lithium ion battery power pack mounted at the base. When the elevator descends a regenerative power unit re-charges the battery. As it does not require supply cables, ropes or drag cables it can be installed and removed quickly and easily. The elevator can be fitted to new or old towers and possibly to other brands of tower crane.

Wyoming and Montana to its territory.



The LiLIP elevator is installed internally on larger tower

The product also won an Intermat gold award for innovation.

Terex acquires Dueco

Terex has acquired the assets of Dueco - Terex Utilities' largest distributor and mounting company, Based in Wisconsin, Dueco is responsible for Terex Utilities sales and service across 17 states.

While details of the transaction have yet to be released, early plans suggest that the Dueco support network will merge with Terex Services to provide additional product support coverage, which could also be used to help support other group products, including Genie. Dueco - founded by Pete Dalum in 1955 - has expanded its business rapidly in recent years and was appointed as a Fassi dealer in 2011. In May last year Terex added





Hiab to launch biggest crane to date

Hiab has announced the launch of its largest loader crane to date - the 90 tonne/metre X-HiPro 1058. When fitted with a jib the 1058 has a maximum radius of 34.5 metres and a height of 38 metres, making it well-suited for lifting heavy and bulky materials.

The company says that the X-HiPro 1058 is the first in a series of new heavy lift cranes. Features include the company's new Variable Stability Limit+ system which automatically uses any extra load on the chassis as counterweight and new faster chain-driven outrigger system with two stage beams and dual cylinder jacks.

New products from JLG

JLG will unveil a number of new products at the ARA and Intermat this year. Details are sparse but will include new hybrid boom lift models which will extend the hybrid articulated boom range from 34 to 66ft, employing the same concept as the current H340AJ with four wheel AC electric drive and both battery electric and diesel power sources.

Intermat will also see substantial updates to its premium ES scissor lift range, with a new steel deck, new steel covers, an increased overall width from 30 to 32 inches and new controller to meet the latest European standards. Finally it will also show a new 26 metre spider lift - the X26J Plus - with a 230kg unrestricted platform capacity and lithium ion power pack. A

new jib design and platform rotation will offer good up-andover capabilities, while a high power electric motor provides 20 percent more torque and 43 percent more speed that other models.





Tadano moves European parts to UK

Tadano is significantly expanding the replacement parts warehouse and inventory holding at its UK distribution facility, in Tankersley, South Yorkshire, converting it into the main parts source for the whole of Europe and Africa. The parts inventory has initially been increased to just over €1 million.



HTC sells hoist division

UK-based tower crane company HTC Plant has sold its hoist division to the UK subsidiary of Dutch rental company Reco Hoists for an undisclosed fee. All 41employees, together with all contracts and agreements will be retained.

HTC contracts manager Marcus Percival will also transfer to Reco Hoists to head the team, while HTC will continue to play an active part during the transition period.

Duncan Salt, managing director of P C Harrington which owns HTC, said: "The core activity at HTC is our tower crane operation, an area that we want to develop further. Reco is an extremely reputable and well thought of hoist business, active in mainland Europe, which has wanted a UK operation

for some time. The deal gives them a ready-made hoist operation in the UK and enables HTC to concentrate more actively on its core crane hire business, which is experiencing strong demand."

HTC Plant originally acquired the hoist division from Hewden Stuart at the end of 2007.



Ruthmann stop/start by Gerken

German rental company Gerken has collaborated with Ruthmann to develop a stop/start system for its truck mounted lifts. On standard units the engine runs constantly, even when no platform function is being operated.

Gerken engineers have developed a system which cuts the engine 15 seconds after the last movement and then restarts it once the operator moves a controller. The starter batteries are monitored to prevent them

draining below a certain level. Managing director Christian Gerken said: "We are very proud to have taken this system to the production stage. It has always been a thorn in my side that fuel is wasted and the environment polluted when the engine runs when not needed."

Gerken has developed a stop/start system for its truck mounted lifts.



More Kobelco cranes for GH Johnson

UK rental company GH
Johnson Crane Hire has
purchased two new 80 tonne
Kobelco CKE800G crawler
cranes, taking its Kobelco
crawler crane fleet to 18.
Five units delivered over the
past 12 months, including
three 135 tonne CKE1350G
and two 110 tonne CKE1100G.
The two new 80 tonners will
arrive in April, following an
inspection at the factory in
Japan this month.

A Kobelco CKE1350G on site in Beckton, East London rigged with 30m of main boom, lifting 55 tonnes.





CTE unveils new Zeds

CTE has introduced new versions of its 21 metre Z21JH and 23 metre Z21JH 3.5 tonne truck mounted lifts. The new machines have been redesigned with a lower overall weight by using ultra-high yield SSAB Docol steel.

Up and over reach has been improved, with a 230kg unrestricted platform capacity. The platform has been redesigned with a new 180 degree platform rotator, a dual top rail for finger protection and a new control station including dead man pedal. The lower controls have also been redesigned.



The CTE Z23.2JH platform: caption: The new CTE Z21 and Z23.2JHinclude a new platform and rotator, new structure and new controls.

A tamper-proof proximity switch on the boom rest ensures that the machine is properly stowed before moving off. The extended outrigger width is less than three metres as is the overall height.

The first production unit was delivered to Smart Platform Rental, the UK's largest self-drive truck mounted rental specialist. Managing director Andy Burt, said: "The new Z23.2JH slots right into our equipment line-up, offering a greater knuckle height and practical fly jib solution on a true sub-3.5 tonne vehicle mounted package. This year we are purchasing 20 new truck mounts, including five CTE Z23JHs and five CTE Z21JH for exapnsion, with the remainder forming part of our fleet replacement programme."

Global Parts Centre for Kobelco

Kobelco Cranes has officially opened it new Global Parts Centre in Singapore. The centre is strategically located to supply Asia Pacific and Australasia regions as well as Europe, Africa and the Middle East, from a single location. The initial stock holding is valued at ¥400 million (\$3.4 million) and will be expanded to ¥1 billion (\$8.5 million) by 2020.



The ribbon cutting ceremony at the new Kobelco Global Parts Centre.

UK first for Crowland



The first Tadano ATF100G-4 to arrive in the UK immediately heads off to its first job

Peterborough-based Crowland Cranes has taken delivery of the first four axle, 100 tonne Tadano ATF 100G-4 All Terrain. The new crane is equipped with Euromot 4/EPA Tier 4f engines in the carrier and superstructure, a 51.2 metre six section main boom plus 10 to 18 metre bi-fold extension and a new counterweight system.

First UK LTM1300-6.2 delivered

King Lifting has taken delivery of the UK's first 300 tonne LTM1300-6.2 six axle All Terrain crane. Ordered shortly after its launch at Bauma 2013, the LTM1300-6.2



features a single engine which powers both the carrier and the crane superstructure via a combination of mechanical shafts.

The new crane features a 78 metre main boom and has been ordered with the full 70 metre luffing jib, 22 metre bi-fold swingaway extension with hydraulic luffing and two seven metre extension sections. King has also taken a 200 tonne five axle LTM1200-5.1 which will share the extension inserts with the LTM1300. King Lifting now has eight Liebherr cranes in its fleet, all of them delivered since the start of 2014.

Fork Rent choses Manitou

UK-based telehandler rental company Fork Rent has placed a record order for 150 Manitou MT625 compact telehandlers along with 20 new boom lifts. This latest purchase - along with the 50 MT625s taken last vear - constitutes the largest single order ever placed for the 2.5 tonne/six metre MT625.



The boom lift order comprises a mix of the 16 metre 160ATJ and 18 metre 180ATJ articulated booms.

Travis Perkins adds Hiab

UK-based builders merchant Travis Perkins has ordered a large number of new Hiab loader cranes with capacities ranging from four to 14 metre/tonnes. The order includes the 044-2 Hi Duo, 077-2 Hi Duo, 099-2 Hi Duo, 122-2 Hi Duo and 144-2 Hi Duo models, all of which will be equipped with Hiab's latest telematics technology delivering real-time information including data on operating cycles and the number



of lifts carried out, together with maintenance and diagnostic indicators.

Additional safety features include the company's VSL variable outrigger positioning system with a pressure readout for each leg, its new Power Line Logic system which is said to help prevent contact with power lines and its operator protection system. Travis Perkins has 1,987 outlets across the UK and Ireland.



n e w s Palfinger fold assist

Palfinger loader cranes has launched the P-Fold assistance system on its PALcom P7 radio remote controller which will be available on all cranes in its SH model series from the PK 42002 SH to the top of the line PK 200002 LSH.

The assist system is activated with the crane in fully stowed position and can then be moved with a single control lever, with the intelligent P-Fold controls taking over co-ordination of the crane movements until a defined working position is reached. Once the lift has been completed, the crane can be folded from any working position, with a single control movement including any fly jibs and hoists that might be fitted.

A room with a view...

A new hotel has opened in a fully renovated 50 metre harbour crane in Amsterdam, The Netherlands. Located on the NDSM Wharf a working shipyard until 1984 - the Faralda NDSM hotel incorporates three lavishly furnished hotel suites.



Along with a broadcasting studio, and a hot tub on the roof, it offers a view of the city, which changes as the free-slewing crane

weathervanes with the wind. The cost is €435 a night and for an extra €85 you can bungee jump from the top! This isn't the first harbour crane hotel in The Netherlands - there is another one in Harlingen, Friesland.

The Faralda NDSM hotel One of the rooms in the Mystique suite

Record order for Ruthmann

Gardemann, the German subsidiary of UK-based Lavendon, has ordered 50 Ruthmann truck mounted lifts in a deal worth €6.4 million.

The order includes 22 metre TBR 220 and 27 metre TB 270 models mounted on 3.5 tonne chassis, as well as several 33 metre T 330.1 models on 7.5 tonne chassis. The order also includes a number of larger lifts, including the 48 metre T480, 54 metre T540 and 72 metre T720. Gardemann has also placed an order for the company's T190, which is scheduled to be launched later this year. The deal is the largest single order in the manufacturer's history, topping its previous record of €4 million, placed by Gerken last January.



Articulated Jekko for Germany

Jekko has developed a version of its 2.5 tonne capacity SPX 424 spider crane primarily aimed at the German market.

The new SPX 424 CDH features a three section hydraulic luffing telescopic iib. effectively converting the standard machine into an articulated spider crane with a reach of 13.5 metres, compared to a tip height of 9.5 metres on the standard crane's five section main boom. In spite of the extra attachment



and reach, the overall weight of the machine remains at 2,300kg, allowing it to be towed on a two axle trailer in Germany. The company claims that it is the only crane in its class which can be transported on a 3.5 tonne flatbed trailer.

10 tonne spiders for Spain

Madrid-based electrical supplies and logistics management company Amara - a subsidiary Iberdrola - has taken delivery of two 10 tonne Unic **URW-1006** spider cranes from local dealer Spain Crane International. The URW-1006 features a 23 metre, six section boom and jib, providing a hook height of up to 30.7 metres.

Monica Gomez, Amara communications manager, said: "Both machines are heading to the Caribbean, where they will be used in the repair and





PM cranes are likely to be built in North America as well as Europe.

PM to be built in North America

As Manitex finalised its acquisition of Italy's PM group at the end of last year, it announced that PM cranes will be built in North America as well as in Europe. The \$107 million acquisition - which includes PM loader cranes and Oil & Steel work platforms - was agreed last July. The addition of PM, together with ASV - Manitex's new joint venture with Terex - will take annual revenues to around \$500 million.

Manitex International's chief executive David Langevin, said: "Knuckle boom cranes have been gradually gaining traction in the North America and we believe that this is a very exciting opportunity for Manitex and our shareholders. We expect to introduce the new product line throughout our North American dealerships this year."

Terex Explorer open day

In late January Terex Cranes UK held an open day at its Long **Crendon premises** offering customers a chance to tour the facility and view the first Explorer 5600 All Terrain cranes to arrive in the UK. The units for Southern Cranes & Access, ABA **Crane Hire, King Lifting** and Sangwin Crane Hire will be delivered this month.



The five axle single-

engine Explorer 5600 features a seven section, 68 metre main boom, plus a 21 metre bi-fold swingaway with a 12 metre straight insert, for a maximum tip height of 94.6 metres. Other cranes on display included a 40 tonne AC40/2L City crane for King Lifting, two 60 tonne Challenger 3180s for AB2000 and Sparrow Crane Hire and a 220 tonne Explore 5800 for HTC Plant.

Hiab restructures

Loader crane manufacturer Hiab has announced changes to its organisation in order "to further develop its operating structure to improve profitability and to grow faster than the market".

The new structure creates five divisions with profitability and cash flow responsibility: Loader cranes, headed by Joakim Andersson, Forestry cranes, headed by Jon

Lopez, Demountables, headed by Conor Magee, Truck mounted forklifts, headed by Keith Quigley and Tail lifts, headed by Johan Sandberg.

Each of the five will be responsible for operations, product development and supply chain functions. Meanwhile sales and marketing, sourcing and technology and quality development will remain as single

centralised departments, with sales and marketing headed by Carl-Gustaf Göransson, sourcing by Hans Lindblom and technology and quality development by Rafal Sornek. Simon Greaves joins as head of finance/business control.

Hiab president Roland Sundén said: "The previous model has served Hiab well during the turnaround phase, focusing on building a solid

business foundation and improving profitability. In the next phase we need to prepare Hiab for growth and develop operational excellence, requiring a more accountable and responsive organisation."



HOW TO FOLD A CRANE? EITHER THE ORIGAMI WAY OR WITH P-FOLD.



PERFECTLY FOLDED BY FINGERTIP CONTROL

The new assistance system P-Fold makes folding and unfolding an easy job for the crane operator. All movements of the crane are activated by only one control lever. This significantly increases operator comfort and prevents costly damage.



Financials round-up

Palfinger breaks a billion

Palfinger has posted an 8.4 percent increase in 2014 revenues at €1.06 billion. Pre-tax profit for the period dropped 10 percent to €54.6 million on lower second half sales in Europe, and a poor first quarter in North America along with fluctuations in exchange rates in South America and Russia.



Subdued start for HSS

Shares in UK rental company HSS had a slow start in the first week of trading on the London Stock Exchange falling as low as £1.95, following the £2.10 launch price which valued the company at £325 million.



Manitou lifts revenues 6%

Manitou has announced full year revenues of €1,246 million, six percent higher than in 2013. The telehandler/aerial lift division saw revenues rise by four percent to just under €800 million, while the compact equipment division - largely



Gehl - improved 17 percent to €240 million. The service and support business also managed a three percent increase at 206.8 million.

Profit spike at Kobelco Cranes

Kobelco cranes reported nine month revenues of ¥51.7 billion (\$440.6 million), an increase of 29.8 percent on last year. Operating profit leapt 75 percent to ¥4.5 billion (\$38.3 million). The company expects the trend to continue and



confirmed full year revenue forecast of ¥71.6 billion (\$610 million) - almost 27 percent up on the year, with operating profits up 75 percent to ¥5 billion (\$42.6 million).

Manitowoc Crane slips further

Manitowoc Crane has reported revenues for the full year of \$2.3 billion, eight percent down on 2013, mainly due to lower sales of Rough Terrain cranes and boom trucks. Operating profits for the 12 months were \$163.9 million - 25 percent lower than in 2013. The order book at the end of the year was 28 percent higher than at the end of 2013. Manitowoc has also announced plans to spin off its Foodservice businesses into a separate publicly-traded company in 2016.

JLG up 7% on strong telehandler sales



JLG has reported first guarter revenues up 7.5 percent to \$716.7 million. Aerial lift sales fell 12.5 percent to

\$277.3 million due to lower sales in South America, while telehandler sales jumped 33 percent to \$290.4 million, thanks to shipments ahead of price increases and Tier 4 engine changes. Other revenues increased 11 percent to \$149 million, but operating income fell 14.5 percent due to product mix and higher product development spending. The backlog increased 69 percent to \$7993.3 million.

United races past \$5 billion

US-based United Rentals has reported full year revenues of \$5.7 billion, an increase of 14.7 percent on 2013 and a new record. Pre-tax profits were \$850, million more than 40 percent higher, due to higher rental rates



and better utilisation. The company will exceed \$6 billion in 2015.

Lavendon tops expectations

Lavendon says that it will achieve the top end of its 2014 forecasts. Nationwide Platforms in the UK saw revenues rise seven percent, thanks to higher rates and a favourable machine mix. The Middle East ended the year 15 percent higher, while Gardemann in Germany achieved a positive fourth quarter, ending the year three percent below last year, while France grew eight percent, and DK Rental in Belgium posted a 13 percent decline.

Haulotte up 20%

Haulotte saw total revenues for 2014 improve 20 percent to €412.6 million. New equipment sales were €349 million, 23 percent higher than in 2013, while revenues at its rental operations increased just four percent to €23 million. Revenue from services - which includes product support - came in at €40.6 million an increase of 13 percent on 2013.



Profits up at Hiab

Hiab reported revenues of €840 million for 2014, virtually the same as last year, while order intake improved five percent to €909 million. Operating profit for the period was €42.5 million compared to just €400,000 in 2013. The order book at the end of the year was up 30 percent at €264 million.



Speedy up 10%

UK-based Speedy issued a third quarter trading update, with revenues for the first nine months up 9.9 percent. It expects the full year to be as forecast.



Hard year end for Rami

2014 revenues at Ramirent were €613.5 million, 5.2 percent down on 2013, while pre-tax profits declined more than 28 percent to €42.5 million. Fourth quarter revenues were 4.1 percent lower while pre-tax profits were half 2013 levels at €6.4 million.





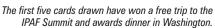
IMT adds to loader range

US loader crane manufacturer and distributor Iowa Mold Tooling (IMT) has added a new 22.3 tonne/metre loader crane, the IMT 28562 to its range.

The new model combines the capacities of its 22.3 tonne/metre IMT 16000 and the outreach of its IMT 24562, lifting a maximum capacity of 2.58 tonnes to a radius of eight metres. At its maximum radius of 19 metres it can handle just over a tonne. Features include radio remote control, the company's RCL 5300 rated capacity limiter and a 420 degree rack and pinion slewing system. IMT's hydraulic crane range now consists of the 22.1 tonne/ metre IMT 16000, the 18.2 tonne/metre IMT 24562 and the IMT 28562.

IPAF announces winners

PAL card holders from around the world won prizes in its 'Verify and Win' draw, celebrating the one millionth PAL card issued. The five winners of the all-inclusive trip to the IPAF **Summit and International Awards dinner were:** Natalie Bird, Reanne Graver, Colin Simpson, John Tominav and Richard Willis. A further 10 entrants won IPAF Powered Access Rental Market Reports.





NCSG acquires Energy Crane

Canadian crane group NCSG

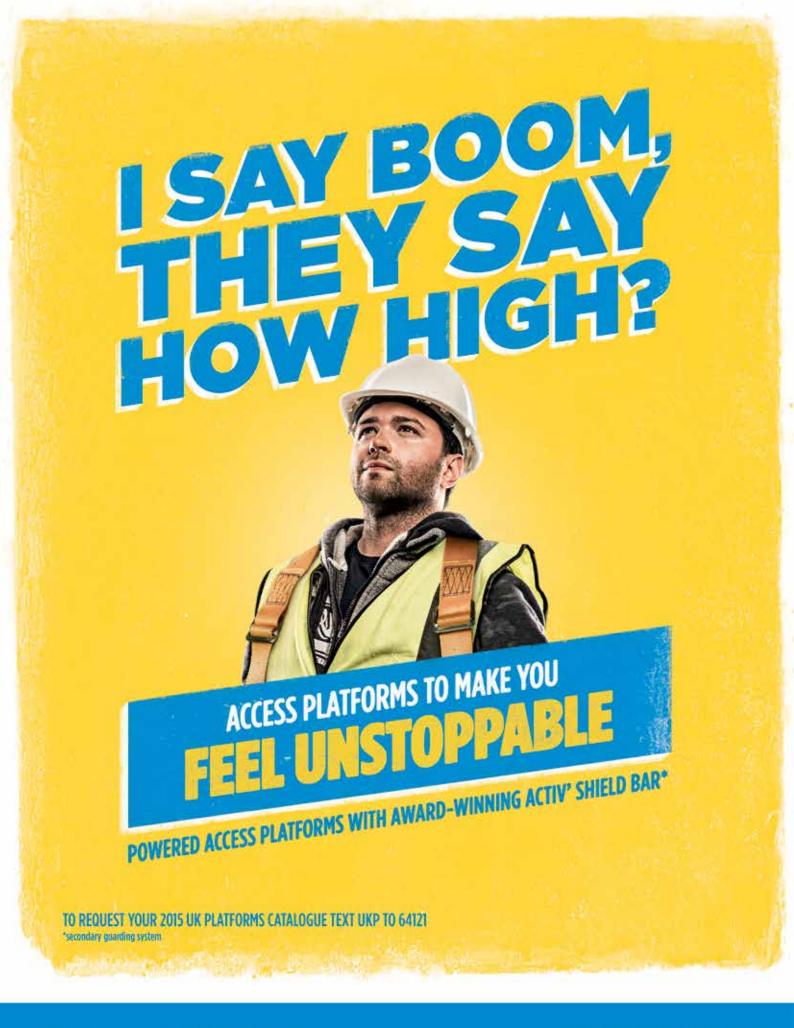
Crane & Heavy Haul has acquired all of the equity of Energy Transportation of Wyoming, which also trades as Energy Crane and Rigging. NCSG is majority owned by two private equity firms and has been back on the acquisition trail since September 2014 and will take over the ongoing operations and working capital of the business, while the cranes and equipment will be sold off separately. Energy Transportation's founder and owner, Dan McGlade will continue to be an owner in the business through the purchase of a stake in NCSG as part of the transaction. Energy Transportation is the largest supplier of fully operated crane services,



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specialised rigging and heavy haulage in the state of Wyoming, and a leading supplier in Montana, Colorado, Texas, New Mexico and adjacent states. It operates a fleet of All Terrain, truck and crawler cranes up to 600 tonnes capacity.





ews HIGHLIGHTS

Syd Appleyard

Maurizio

Quaranta

Ramirent is to appoint two new non-exec directors Anette Frumerie and Tobias Lönnevall. Erkki Norvio, Peter Hofvenstam and Gry Hege Sølsnes will step down.







Frumerie



Summit Platforms in the UK has appointed James Watson as director. Custom Equipment has appointed Brad Perrine as Northeast territory manager.



Cramo has acquired Helsinki-based rental company Vuokra-Pekat.

Kalmar has launched a Gloria reachstacker for empty and semi-laden containers.

Jersey based **4 Hire** has taken delivery of a **Bobcat** T40180 telehandler.

Upward Powered Access has added more Niftylift booms and Skyjack scissor lifts to its

AFI has hired former employees Brian Parker, Darren Kesterton and Paul Maxwell as part of a new business dayalanment to any husiness dayalanment dayalanment to any husiness dayalanment business development team.



GGR has achieved gold status for Transport for London's Fleet Operator Recognition Scheme.

Ommelift Germany has appointed **Christian** Lohnhardt as an area sales manager.

Alan Peck has been promoted to sales director at Kranlyft UK.



Genie has appointed **Anders Mantere** as product manager for telehandlers.

Manitowoc is moving its Brazilian parts warehouse into its production facility.

UK-based **Elavation** has taken its fourth **Niftylift** HR28 Hybrid boom lift.

Safety & Access of the UK and UG group have opened a CISRS training centre in India.

UK heavy lift & haulage company Merritts has appointed lan McArthur as training manager.

Indian access specialist Mtandt has opened an office in Mumbai, its third in West India.



UK access veterans David and John Barton have established access rental company Quick

Genie has launched a lanyard anchor point for boom lift users who need to exit the platform at height.

Moba UK has appointed Ian Lewis as managing

German rental company Cegema has appointed Jens Jarchow as managing director.

Hewden has appointed **Adrian** Murphy as its chief executive following the departure of Kevin



Peck

lan McArthur

Palazzani has delivered two 30 metre hybrid spider lifts to projects in Cairo, Egypt.

Brazilian-based Mills has dismissed Rogério Bregaglio head of Heavy Construction and eliminated the role.

UK crane veteran **Syd Appleyard** has died.

AFI has gained Gold status under London's Fleet Operator Recognition Scheme.

Speedy non-executive director **Michael Averill** will leave at the end of February.

Terex Utilities has appointed Jonathan Harlan as director of customer responsiveness.

onatha Harlan **George Kalinka** former district manager for **UpRight** international has died.

Swedish software specialist **Infobric** has opened **Infobric UK** with **John Robertson** as sales director.

 IPAF has appointed Maurizio Quaranta as country representative for Italy.

Ainscough Industrial Group, has launched **AIG Electrical**.

The NCCCO US crane operator certification company is celebrating its 20th anniversary.

DM Service of Italy has taken delivery of a new Isoli PNT 230.

Ruthmann has appointed Günter Fuchs as regional sales manager S.E Germany.

Barnhart Crane and Rigging has acquired E.J. Cattani & Sons of Ladd, Northern Illinois. Terex Utilities has appointed Osvaldo

Jimenez as a sales account manager in South Texas. Konecranes UK has appointed Natasha Cairns, its first female field

service technician.

Natasha Cairns Andrews Crane Hire Sydney has taken delivery of a Terex Franna AT20-3.

Teams from three Dutch access companies entered the 7,000km drive to the North Cape for charity.

Slovakia 's Ministry of Transport has taken delivery of a **CMC** PLJ 250 truck mounted lift.

 Liebherr's mobile harbour crane division posted record sales in 2014.

Ramirent is moving from six to two regions - Scandinavia and North Central Europe. **Loxam** has ordered the first three **Palfinger** P480NX truck mounted lifts in the UK.

Wong Meng Choong, group chief operating officer of Tat Hong Asia has left the company. **LH Construction and Machinery**

has taken delivery of a Liebherr LTM1300-6.2 and two JLG 1850SJs.

JMG has appointed Trac-TOR as dealer for Russia.

• IAPS has rebranded its French business as Nacelexpert following the sale of its parts business to TVH.

UK-based Prolift Access has taken12 Skyjack scissor lifts for its new Bristol depot.

UK-based Dewsbury & Proud has taken delivery of a Grove GMK5130-2.

Link-Belt has promoted Missy Walden to credit manager.

Ron Schad has joined Liebherr Nenzing to lead its sales efforts in the Midwest.

Ron Schad Teupen has appointed Shanghai Horizon as distributor for mainland China.

Lee Kramer president of **Xtreme Manufacturing** died suddenly from pneumonia.







Richard Pomponio



UK rental company Lifterz has purchased six new service vans.

The Lotte World Tower in Seoul, Korea, has taken delivery of a 42 metre **TCA Falcon** FS420 spider lift.

Adare Machinery of Limerick, Ireland has been appointed a Bobcat dealer.

Maxim Crane has appointed Allen Wenturine as industrial account manager in the North East region.

CLM Construction Supplies in the UK has moved to larger premises.

Palfinger has acquired marine winch and handling supplier NDM.

Daniel Pitzer has replaced **Georg Diesch** as president of **Liebherr Cranes Inc** in the USA.

UK **Genie** dealer **Workplatform** has appointed **Dean Brooks** as operations







T H White has appointed Transloader as Palfinger dealer S.East England.

Genie has started manufacturing telehandlers at the **Terex** plant in Oklahoma City.

AFI has appointed Carlo Vinci to the newly-created position of customer service director.

BlueLine Rental has acquired New Jersey-based Trico Lift.

In the UK **JMS Access** has taken delivery of its 1,000th aerial lift.

Australia's **NQ Group** has acquired **CQ Group** of Nebo, Queensland.

Link-Belt has promoted Dallas Coffey to general manager Mid-Atlantic.

US-based Acme Lift has completed its \$109.1 million financing deal

Manitex has agreed new and amended credit facilities.

Kimberly-Clark has taken delivery of a Galizia G20 pick & carry crane.

Speedy of the UK has appointed Russell Down as group finance director.

Ashtead's **Sunbelt Rentals** has acquired **Theros Equipment**, of Warenton, Virginia.

Gardemann, has ordered 50 Ruthmann truck mounted lifts.

Hird, the UK sales & rental company, has taken two Unic URW-706 spider cranes.

Genie has appointed Markus Happ and Uwe Wiedemeier as territory sales managers in Germany.

Manitowoc is to spin off its food division and give Carl Icahn a seat on both boards.

HSS had a slow start in its first week of trading on the London Stock Exchange.

Terex has acquired Terex Utilities' largest distributor - Dueco.











Uwe Wiedeme

Wong Meng Choong