Platformers' Days 2015



11 & 12 September 2015 Hohenroda/Germany



Mobile lifting and moving — The leading show for lifting and access equipment in the German-speaking region with domestic and international exhibitors presenting a wide range of current and new technology: Aerial work platforms, cranes, hoisting devices, mobile scaffold towers, telehandlers, etc.

When: 11th and 12th September 2015 Where: Hessen Hotelpark Hohenroda (Germany)

For further information: 2015@platformers-days.com



www.platformers-days.com

2015

Bental Show 2015 New Orleans, Louisiana 22nd - 25th Feb 2015

Tel: +1 800 334 2177 www.therentalshow.com

IPAF Summit March 26, 2015

Annual Summit for International Powered Access Federation Washington DC, USA Tel: +44(0)15395 66700 Fax: +44(0)15395 66084 Website: www.ipaf.org

Intermat 2015

20-25th April 2015, Paris France Tel: +33 1 49685248 www.intermat.fr INTERMAL

FWPA National **Convention 2015**

April 28 - May 1, 2015 The Australian work platform association meeting and show Adelaide, Australia Tel: +61 (0)2 9997 5133 Website: www.ewpa.com.au

Vertikal Days 2015

UK/Ireland crane and access event. May 13-14th 2015 Haydock Park, UK Tel: +44 (0) 8448 155900 Fax: +44 (0) 1295 768223 www.vertikaldays.net

TABS

June 11, 2015 Hamburg, Germany German language work at height safety conference IABS

Tel: +49 761 8978660

www.tagung-tabs.eu

CICA Conference 2015 September 2nd - 4th, 2015 Australian crane industry conference Perth, Australia Tel: +61 (0)3-9501 0078 www.cica.com.au

Platformers' Days 2015

September 11-12, 2015 German access equipment meeting. Hohenroda, Germany. Tel: +49 (0)5033981742 www.platformers-days.com

Vertikal Dagen

4

15 -17 September Gorinchem, Netherlands Tel: +31 - (0)172 - 430364 www.verticaaldagen.net

ICUEE - The Demo Expo October, 2015 The US show for the utility

industry, Louisville, Kentucky., USA Tel: +1 866-236-0442 www.icuee.com

SAIE 2015

Bologna Fair, building products. October 27th - 31st 2015, Bologna, Italy Tel: +39 051 282111 www.bolognafiere.it

Giornate Italiane del Sollevamento

October 1-3, 2015 GIS -The Italian Cranes & Access Show Piacenza, Italy Tel: +39 0523 60271

www.gisexpo.it



March 7-11, 2017 The leading US construction show. Las Vegas, Nevada, USA Tel: +1 414-298-4133 Fax: +1 414-272-2672 www.conexpoconagg.com



/isit www.Vertikal.net/en/events for a full listing of events with direct links to the organisers.

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HGV Drivers & Engineers wanted

Advanced Access is a leading powered access provider in London and is looking for drivers & engineers to work in London and surrounding area and based from our busy South London depot.

Due to expansion we are looking for the right candidates to help continue the growth and reputation of Advanced Access. The ideal candidates will be CAP assessed and have the relevant experience in powered access.

Normal hours of works will be 8 - 5.30, Monday to Friday, plus overtime as and when required.

For the right candidate we can offer a fantastic salary, van and full benefits package.

If you are interested please email your CV to John Corcoran at: John@advancedaccessplatforms.co.uk





Quinto Crane & Plant is under new ownership and with £2.5 million already invested in upgrading the fleet, sales growth is strong and expansion is gaining pace meaning we have positions available across our depot network:

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Nationwide Supplier of Specialist Access Equipment

Sales Manager Munster Region (Cork Based)

As a leading supplier in the Irish market, Blulift are seeking an individual with a proven track record of sales success to undertake the full time permanent position of Sales Manager. The candidate should have extensive product knowledge, strong leadership qualities, exceptional communication and relevant industry experience

Reporting directly to the M.D., the candidate will be responsible for delivering sales of Blulift Specialist Access Equipment throughout Munster. This sales position also includes the responsibility for renewal of all existing clients. Salary commensurate with experience. Full Clean Driving Licence required.

Please apply directly with Cover Letter/CV to Aoife Ryan at aryan@blulift.ie by 16 February 2015



PHENOMENA OPPOR

Active Access Limited is a leading independently owned provider of Powered Access Equipment across Scalland. As well as our own extensive hire fleet, we also maintain a great number of end user owned access machines. Due to measured market recovery and an imminent inward investment within our hire fleet and service offering, the following employment opportunities have arisen;-

Foreman Service Engineer (Excellent Package + Bonus) Experience within the sector and CAP Card would be preferred, however not essential. Nonetheless knowledge of Hydroulic Systems, Diesel Engines and Electrics is essential. The candidate will be articulate and of a polite and personable dispatition. They will be a competent administrator, well organised with impecable attention to detail, systems and reporting. They will posses the ability to work comfortably under extremely tight time constraints and also under their own initiative. They must be self motivated, able to lead, motivate and coach own initiative, they must be set monitoring, doe to ted, monitoring and coolin taff under their control. Also be target driven and comfortable in their ability to manage and monitorin a large rental fleet, whilst maintaining exceptional customer service delivery consistently. The successful condicate will be supported with management training and development and the position would be ideal for a dynamic experienced engineer looking to make a move into management

The position is based within our centrality located Head Office in Hamilton, o be required. This represents a fantestic apportunity to join one of the UK's fa comparises and affers the successful candidate tremendous coreer opportuni and context details to the Managing Director, Mr Andrew McCuster by small andrew inccuster@activeocoes.co.uk ne of the UK's fastes



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IPAF Instructor/Trainer & Plant Operators

Loxam Access is one of Europe's leading specialists of powered access equipment, with a national branch network.

We are currently looking for;

- Qualified IPAF Instructor/Trainer The role ideally will be southern based to cover training predominantly throughout the branches in the South.
- Plant Operators Opportunities exist at several UK locations to operate our expanding fleet of truck mounted machines. Overtime available.

Both roles are full-time positions offering a competitive salary, life assurance cover, pension scheme and 25 days holiday.

Please visit our website for further details www.loxam-access.co.uk

If you are interested in any position please apply in writing with CV, to Sarah Walker, HR Officer, Loxam Access Ltd, Unit 12A, Glaisdale Point, Glaisdale Parkway, Nottingham NG8 4GP or sarah.walker@loxam-access.co.uk



Field Sales Manager – UK & Northern Ireland

Sumner Manufacturing is a leading manufacturer of material lifting and pipe fabrication tools, supplying the tool hire, construction and pipework fabrication industries. As part of a planned expansion programme, we are looking to recruit a

Field Sales Manager - UK & Northern Ireland

Ideally, prospective candidates should have the following attributes:

- · Good standard of education to A Level/BTEC Diploma level
- · Good mechanical aptitude
- Five years field sales experience, selling primarily to the pipework fabrication industry
- Experience of selling to the tool hire industry would also be an advantage, although not essential
- Be physically fit and capable of demonstrating bulky equipment
- Resident in the Midlands region and prepared to travel extensively throughout the UK
- A full UK Driving Licence with a maximum of three active penalty points

In return, we can offer:

- · Competitive basic salary, plus commission scheme
- · Company Pension scheme
- Fully expensed company vehicle
- Laptop and fully expensed mobile phone
- 23 days paid holiday, plus statutory days
- Comprehensive product training at our Pershore facility and at our Houston manufacturing plant

Applications strictly by e-mail only to: Rupert Organ, Sales Manager -Europe & Middle East at rorgan@sumner.com





Crane Monitoring Systems

To be responsible for the installation, calibration and maintenance of electronic safety equipment used worldwide throughout the crane and lifting industry.

The position is based in the UK but location can be flexible and will involve travel in the UK and overseas with time spent away from home.

Training will be given in St Leonards-on-Sea and our Canadian head office.

The candidate would ideally have experience in the crane industry in an electrical/mechanical environment. They must be self motivated, have a flexible attitude, good communication skills, and be prepared to work in different and challenging environments.

An attractive salary package and vehicle will be provided for the right candidate.

Please send your CV by e-mail for the attention of the Service Manager to uk@raycowylle.com or by post to:

RaycoWylie Systems, Drury Lane, St. Leonards-on-Sea, East Sussex, TN38 9BA.





Is currently recruiting the following roles for its West and East London depots:

Mobile Crane Operators Lift Supervisors Slinger/Signallers HGV Class 1 with HIAB Workshop Engineers

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recruitment@emersoncranes.co.uk

For further information please contact the recruitment team on 020 8548 3900 (Option 4)

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Senior Sales Engineer

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The Company

Sarens is a worldwide leader in crane rental services and heavy lifting & special transport projects. With offices in 60 countries, touching every single continent, we provide our customers creative solutions for the lifting and transporting of overweight and oversized loads. Our more than 4,200 passionate employees embody the spirit of our company's motto: Nothing too heavy, nothing too high.

The success of the Sarens Group lies in the unwavering commitment to safety, engineering creativity and operational excellence. Add state-of-the-art design tools, one of the world's largest inventories of cranes, self-propelled modular trailers and other special equipment, along with a team of highly skilled professionals, and it becomes clear why Sarens has evolved into and international market leader.

Sarens UK is strategically focused on special heavy-lift and special transports with large cranes and self-propelled modular trailers. Our projects support oil and gas, wind energy and construction activities amongst others.

The role

Acquiring of new customers and projects, as well as maintaining and developing effective relationships with existing customers in order to close sales agreements, so that objectives laid down in the commercial plan can be achieved. The Sales Engineer focuses on both crane rental and the sale of solutions and projects with which horizontal and vertical transport and/or lifting-work is involved:

- Achieving sales and revenue as defined in the commercial year plan by closing sales agreements and proactively approaching and developing of existing and new clients.
- Creating and monitoring of quotes and framework agreements.
- Strive for continuous improvement in own functioning and that of the Sales Team.
- Being an ambassador for the company to customers, suppliers, other third parties and internally.

The person

You will have experience of Heavy Lifting with a Project/Sales or a Solid Engineering background. Confident communicator with people of all levels and disciplines.

You will be energetic and self-motivated with the ability to develop relationships.

You must be able to travel around the region, with some overnight stays expected.

An HNC/HND/BA in Mech Eng, Electro mechanics, Civil Engineering etc. is preferred but not essential.

If you are interested please send your CV with a covering letter to

HR-UK@sarens.co.uk



recruitment







Join the UK Platforms team!

UK Platforms is a leading national company, backed by the HSS Hire Group, that supply and support the full range of the latest Powered Access equipment, in order to meet our customers needs for service, availability, safety and added value.

To continue to deliver the very best hire experience in 2015, we need the very best people. UK Platforms are looking for new colleagues to join our team to ensure that we continue to deliver an unrivalled hire experience for our customers.

In return, we provide a positive and supportive working environment, a competitive salary and benefits package, and opportunities for progression.

We're looking to strengthen our team with the following:

- Area Sales Managers
- Regional Sales and Operations Managers
- Hire Controllers
- Depot Engineers
- Mobile Engineers

If you are looking for a new challenge in 2015, we want to speak to you. Visit is at www.hsscareers.co.uk or email your CV to cvs@hss.com



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Hiab is part of **Cargotec**. The Group's sales totalled EUR 3.2 billion in 2013 and it employs approximately 11,000 people. Cargotec's class B shares are quoted on NASDAQ OMX Helsinki under symbol CGCBV. www.cargotec.com

AREA SALES MANAGER

South West of England (Home based)

As part of the Hiab strategy to grow the business in 2015 and beyond, we require an Area Sales Manager to take on the responsibility for Hiab and Multilift sales in the South West.

Reporting to the Regional Manager (South), this is an exciting and challenging opportunity offering significant levels of autonomy and accountability to the successful candidate.

Key responsibilities:

- Maintain, grow and develop Hiab and Multilift sales within the region of responsibility. Increase market share in the region.
- Effectively and efficiently manage your activities across a large geographic area, and achieve agreed targets and objectives.
- · Prepare and action local and regional business plans; and to report on market conditions, trends and competitor activity
- To develop a good understanding of the procurement processes utilised by customers and potential customers
- Develop new opportunities and business by identifying new customers and applications and preparing / presenting new business proposals

The candidate:

Ideally with a proven track record in capital equipment sales, you will combine good commercial awareness with the ability to negotiate, close and secure orders in a competitive and demanding sales environment. A team player with outstanding interpersonal skills, you will possess the ability to build excellent, productive relationships with customers, colleagues and our service partners.

This is a home-based role, requiring you to be self-motivated and disciplined, with the necessary drive and initiative to get the job done. You must be structured, well organised and resilient with the strength of character to maintain a 'can-do' attitude in what is a demanding and very competitive marketplace. Good I.T. skills are essential.

The location of your home base is of relevance, in order to more easily facilitate the effective management of this large geographical region. Although consideration will be given to all suitable candidates, living in the Avon, Somerset or South Gloucester area would be advantageous. Owing to the requirement for regular travelling we require a confident driver with a full UK driving license.

We offer: a competitive basic salary and generous commission scheme; competitive car allowance; contributory pension scheme (5% company contribution) & life assurance scheme; 25 days holiday. Further training will be provided.

To apply, please submit your CV and covering letter (detailing current remuneration package) to hruk@cargotec.com, or write to HR Dept, Cargotec UK Limited, Cargotec Industrial Park, Ellesmere, Shropshire, SY12 9JW, by the closing date of Monday 23th February, 2015.

marketplace



UK Operations Manager

Cha

Sumner Manufacturing UK, a wholly-owned subsidiary of Sumner Manufacturing Inc, Houston, USA, is a distributor of material lifting equipment to the tool hire and HVAC industries. Due to an upcoming retirement, we wish to recruit a UK Operations Manager, based at our Headquarters in Pershore, Worcestershire.

Key Tasks:

- Warehouse management, to include order pick and pack and liaising with logistics partners
- Customer liaison by phone, fax and e-mail
- Stock control and purchasing
- Product repairs and customer repair training, after appropriate training has been given

This is a demanding, multi-disciplined, hands-on role and prospective candidates will be expected to have the following attributes:

- Good standard of written and computer literacy and educated to a A Level/BTEC Diploma level
- Five years' experience within or around the tool hire and/ or material lifting industry
- · Good customer service skills
- Good mechanical aptitude
- · Be physically fit and capable of handling bulky equipment
- A current fork lift truck Drivers Licence
- A Full UK Driving Licence, with maximum three penalty points
- · Must live within easy commuting distance of our Pershore Headquarters
- Must not be disqualified from entering the USA.

A competitive remuneration package will be available to the right applicant. Applications strictly by e-mail only to: Rupert Organ,

Head of Sales & Operations (Europe & Middle East) rorgan@sumner.com www.sumner.com



Hydraulic / Lorry Loader Engineer Required Bristol & The South West

Hydraulic field engineers required working in the Lorry Loader/Plant sector.

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Please forward all cv's to contactus@avoncrane.co.uk or call on 0117 977 4655 See our website for further details www.avoncrane.co.uk



77



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Tessenderlo, Belgium

€2,400,000 – including property, all inventory and stock I am selling my company purely due to my age and having no one to follow me. My company has over 40 years experience in installing and erecting cranes of all kinds We have 40 tower cranes of all sizes in our rental fleet, along with all of the logistics - trucks, material and experienced staff - required to support and service them.

We also own an industrial building with 63 acres on a site close to the main highway.

The price for the company is **€2,400,000** – with some room for negotiation

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snijersbouwkranen@skynet.be for more information. We speak English, German, French and Dutch







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V16516 - Skyjack SJ3219 - 2007 Electric - 7,80 Mtr. - 139 Hrs. € 4.500 - NEW WHEELS!



V16558 - Liftux SL64/8E - 2001 Electric - 8.40 Mtr. - 661 Hrs. € 2.250



V16471 - Genie GS2646 - 2004 Electric - 9.92 Mtr. - 544 Hrs. € 4.750



V16524 - Skyjack SJ4632 - 2007 Electric - 11.80 Mtr. - 118 Hrs. € 6.750 - NEW WHEELS!



V16219 - JLG 3369E - 1999 Electric - 12.06 Mtr. - 1007 Hrs. € 4.250



V16605 - Genie GS2668RT - 2000 Diesel 4x4 - 9.90 Mtr. - 3177 Hrs. € 4.250



V16169 - Haulotte C12DX - 2007 Diesel 4x4 - 12.15 Mtr. - 1581 Hrs. € 9.750



V16083 - Littlux SL110/20 - 2001 Diesel 4x4 - 13.30 Mtr. - 2473 Hrs. € 4.250



V16573 - Littiux SL153/22 - 2000 Diesel 4x4 - 17.30 Mtr. - 2964 Hrs. € 8.500



V 16133 - Genie GS5390RT - 2003 Diesel 4x4 - 18.15 Mtr. - 1759 Hrs. € 15.500



V16646 - Airo SG1000 - 2004 Electric - 12 Mir. - / Hrs. € 7.950



V16686 - Upright AB38 - 2006 Electric - 13.50 Mir. - / Hrs. € 9.500



V16447 - Manitou 170AETJL - 2007 Electric - 16.90 Mtr. - 567 Hrs. € 21.750



V16475 - Genie Z45/25JBI - 2001 Bi-energy - 15.87 Mtr. - 1622 Hrs. € 10.500



V15706 - JLG M600J - 2009 Bi-energy - 20.36 Mtr. - 438 Hrs. € 15.500



V16955 - JLG 450AJ - 2011 Diesei 4x4 - 15.72 Mtr. - 1118 Hrs. € 28.500



V16497 - JLG 600AJ - 2004 Diesel 4x4 - 20.29 Mir. - 3651 Hrs. € 23.500



V16772 - Genie Z60/34RT - 2000 Diesel 4x2 - 20.39 Mtr. - 4631 Hrs. € 12.750



V15986 - Haulotte HA20PX - 2008 Diesei 4x4x4 - 20.65 Mtr. - 706 Hrs. € 26.000



V16499 - Haulotte HA260PX - 2008 Diesel 4x4x4 - 25.60 Mtr. - 1505 Hrs. € 36.000



V16064 - Genie S45 - 2000 Diesel 4x4 - 15.70 Mtr. - 5691 Hrs. € 8.500



V16184 - Haulotte H21TX - 2000 Diesel 4x4 - 20.80 Mtr. - 2997 Hrs. € 13.500



V16625 - Haulotte H25TPX - 1999 Diesel 4x4 - 25 30 Mtr. - 6804 Hrs. € 14.500



V16504 - Genile S85 - 2004 Diesel 4x4 - 27.90 Mtr. - 3523 Hrs. € 32.500



V16724 - Genie S125 - 2008 Diesel 4x4x4 - 40,15 Mtr. - 1822 Hrs. € 82,500



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