



UK & Ireland **c&a** top 30

Top 30 Crane, Powered Access & Telehandler rental companies 2008

The 10th annual fleet survey of the UK and Ireland rental companies is now complete and highlights some interesting developments.

Cranes

Mobile cranes

Long lead times on new cranes has kept the crane hire business relatively stable although in several cases companies have taken the opportunity to profit from the very high prices for used cranes, by reducing their fleets. On the growth side Ainscough's acquisition of James Jack was probably the most dramatic change since our last survey and extends its dominance of the market. As in prior years we have ranked each company on the basis of their road going cranes while showing the other types of cranes in the fleet.

Crawler cranes

The market for crawler crane rental continues to improve in the UK drawing in an increasing number of mobile crane hirers back into the market. The most recent has been Ainscough's announcement that it plans to enter the market in 2009 with large crawler cranes.

Tower cranes

The market continues to expand in the UK, although what happens next will be interesting. On the one hand residential construction is slowing at the same time as companies are gearing up for the construction work on the 2012 Olympics.

Once again our survey of the top crane, access and telehandler rental fleets in the UK has been tough as we have fought to create the most accurate look at the market as possible. As part of the exercise we have contacted more than 150 companies and badgered them repeatedly to provide the information on time. We would like to thank all of you have taken the time to provide

updated information to help make this a useful report for the industry.

As usual we have had to estimate the fleets of one or two companies, if so we have strived to do the best we can to ensure that the estimate is as accurate as possible by cross checking them with several sources.



TOP CRAWLER CRANE HIRERS

Company	Total units	Full size	Minis
Weldex	116	116	0
AGD	97	58	39
GGR UNIC	96	0	96
NRC	78	58	20
BPH	48	48	0
Select Plant	33	33	0
Sparrows	26	0	26
Q-Plant	28	28	0
Hire Maeda	20	0	20
Morgan-Est	20	20	0
Easiplifts	18	0	18
Caledonian Cranes	16	0	16
Bob Francis	16	16	0

TOP 30 MOBILE CRANE HIRERS

Company	Mobile	Crawler	Mini Crawler	Tower	Mobile Tower	Total
Ainscough	575	0	0	0	8	583
Hewden	181	0	0	0	0	181
King Lifting	91	0	3	0	8	102
Quinto	82	0	0	0	0	82
Mammoet	82	0	0	0	0	82
Bronzeshield	79	0	0	0	2	81
Marsh Plant	71	0	0	0	0	71
Baldwins	59	6	0	0	0	65
William O'Brien	56	3	0	0	0	59
Emerson	55	1	0	10	0	66
Emsley	52	0	0	0	1	53
Kavanagh	51	1	0	0	0	52
Peter Hird	49	0	0	0	0	49
Terranova	45	0	0	0	0	45
Sparrows	39	23	0	33	0	95
Jardines	36	3	0	0	0	39
Bryn Thomas	35	0	2	0	0	37
WinterLift	33	0	0	0	0	33
GBK	33	0	0	0	0	33
Davies	32	5	0	0	0	37
Crane Hire	32	0	0	0	0	32
Southern Cranes	31	0	0	0	1	32
Select plant	31	35	0	325	0	391
McNally	30	2	0	0	0	32
Aba Crane hire	27	0	0	0	0	27
City Lifting	25	0	4	114	12	155
Dewsbury & Proud	25	0	3	0	0	28
MacSalvors	26	0	0	0	0	26
NMT	22	0	0	0	4	26
Bob Francis	17	16	0	0	0	33



TOP 10 TOWER CRANE COMPANIES

Company	Total Units	Top Slewlers	Self Erectors
Select Plant	325	325	0
HTC	217	217	0
Falcon Crane Hire	210	198	12
London Tower Crane	207	182	25
Arcomet	185	130	55
Mantis Cranes	126	16	110
WD Bennetts	121	117	4
City Lifting	114	93	21
Kier Plant	113	103	10
Ladybird	80	30	50

LARGEST TOWER CRANES

Company	Model	Capacity in tonne metres
London Tower Crane	Jost JT712.32	712
Select	Comedil CTL630	630
HTC	Wolff 600EC	600
Falcon	Jaso J600	410
Arcomet	Potain MD365	365
WD Bennetts	Jost 316	316
City Lifting	Comansa 21LC290	290
Kier	Potain MD265	265
Mantis	Saez TL65	100



LARGEST CRAWLER CRANES

Company	Model	Capacity in tonnes
Weldex	Liebherr 11350	1,350
ALE	Liebherr LR1800	1,200
NRC	Sumitomo SC1500-2SL	230
BPH	Kobelco CKE2500	250
Q-Plant	Kobelco CKE1800	180
AGD	IHI CCH1200	120
McNally	Liebherr LTR1100	100
Bob Francis	Manitowoc 1000E/Kobelco CKE900	90
Davies	Hitachi SCX900-2	90



TOP TRAILER CRANE COMPANIES

Company	Total of units	Max boom length	Max capacity	Fleet boom length
Oktopus UK	15	30m	1,300kg	484m
GGR UNIC	6	29.2m	1,200kg	166m
Power Lifting Services	5	31m	1,500kg	148m
Berry Crane Hire	2	31m	1500kg	

LARGEST MOBILE CRANES

Company	Model	Capacity in tonnes
ALE	Gottwald MK1500	1200
McNally	Liebherr LTM11200	1200
Ainscough	Liebherr 1800DS	1000
Baldwins	Liebherr 11000DS	1000
Port Services	Terex Demag TC2800-1	1000
William O'Brien	Terex Demag AC800	800
Bryn Thomas	Grove GMK7450	500
Mammoet	Liebherr LTM1500 8.1	500
GBK	Liebherr LTM1400	400
NMT	Terex-Demag AC350	350
Kavanagh	Demag AC350-1	350
Terranova	Demag AC350	350
Peterborough crane	Grove GMK 6300	300
Emerson	Demag AC755	275
Winterlift	Liebherr LTM1250 6.1	250
King Lifting	Demag AC250-1	250
John Sutch	Demag AC250	250
HTC	Terex Demag AC250	250
City Lifting	Faun ATF 220G-5	220
Aba	Grove GMK5220	220
Davies	Grove GMK 5200	200
Emsley	Liebherr LTM1200	200
Southern Cranes	Demag AC200	200
Abba Crane	Liebherr LTM1200 5.1	200
Jardines	Terex-Demag AC200-1	200
Sparrows	Terex-Demag AC200-1	200
Bronzeshield	Liebherr LTM1300/1	130
Marsh Plant	Liebherr LTM1130-5.1	130
Bob Francis	Grove GMK5130	130
Dewsbury & Proud	Grove GMK5130	130
Quinto	Liebherr LTM1120	120
Hewden	Demag AC100TP	100

CRANE COMPANIES AND INVESTMENT

Company	Investment past 12 Months	Depots	Employees
Ainscough	£41,000,000	31	1,200
HTC	£18,000,000	4	425
McNally	£10,000,000	4	100
Port Services	£8,000,000	3	150
Hewden	£7,000,000	20	340
Bronzeshield	£6,000,000	3	82
NMT	5,200,000	4	45
King Lifting	£4,200,000	8	178
Jardines	£4,000,000	3	45
Marsh Plant	£4,000,000	7	129
Peterborough Crane	£3,400,000	1	25
BPH	£3,100,000	1	48
Bryn Thomas	£3,000,000	4	80
Falcon	£3,000,000	1	196
Southern Cranes	2,900,000	3	52
Aba Crane Hire	£2,500,000	1	35
NRC	£2,500,000	1	58
Winterlift	£2,500,000	3	50
Sparrows	£2,450,000	3	65
AGD	£2,000,000	1	100
City Lifting	£2,000,000	2	90
Terranova	£2,000,000	2	80
P Hird	£2,000,000	2	43
Kavanagh	£2,000,000	4	82
Emerson	£1,800,000	1	89
Mantis	£1,800,000	5	55
GBK	£1,500,000	3	45
Bob Francis	£1,477,211	3	60
GGR UNIC	£1,000,000	2	62
Dewsbury & Proud	£1,000,000	2	30
Abba Crane	£750,000	1	11
Ladybird	£250,000	1	20

TOTAL FLEET COMBINED BOOM LENGTHS

Company	Total Boom length in metres
Ainscough	27,650
Weldex	9,800
Hewden	7,101
Mammoet	3,940
NRC	3,720
King Lifting	3,640
Marsh Plant	3,160
AGD	3,100
BPH	2,880
Quinto	2,600
Bronzeshield	2,350
Baldwins	2,300
Bryn Thomas	2,250
Kavanagh	2,100
Emerson	1,986
Emsley	1,975
McNally	1,900
Sparrows	1,850
NMT	1,643
Winterlift	1,625
Davies	1,600
GGR Unic	1,400
Jardines	1,350
ALE	1,250
GBK	1,200
Southern Cranes	1,124
Aba	1,021
Peter Hird	975
Port Services	960
Bob Francis	771





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Access

Significant changes continue within the aerial lift industry. Lavendon has continued to acquire smaller companies in the UK and is in the process of merging its seven businesses into two - Nationwide Platforms and Panther. This year it has insisted in supplying its data as Lavendon UK which is split roughly 11,000 Nationwide and 3,500 Panther.

Other than this it is noticeable that fleet growth has slowed compared to 2007, which is probably no bad thing.



c&a

top 30



LARGEST PLATFORMS

Company	Boom	Truck mount	Scissor	Spider lift	Trailer Lift
Zenith Platforms	N/A	88m Bronto S90HLA	n/a	n/a	n/a
Easi-Uplifts	41m Genie Z135/70	68m Bronto S70MDT	24.5m Liftlux SL245-25	40.25m Falk Schmidt FS420c	26m Denka DL28
Lavendon	46m JLG 150HAX	70m Bronto T72M	32m Liftlux SL320	28m Teupen Leo 30H	N/A
Loxam	36m JLG 120HX	70m Bronto 72HLA	20.5 Liflux SL205-25	n/a	n/a
Facelift	46m JLG 150HAX	60m Bronto S62MDT	17m Skyjack 9250	38m Palazzani Mantis	29m Omme EBL29
Orion Access	20m Genie S65	59m Wumag WT610		30m Omme 3000RBD	n/a
Ranger	n/a	n/a	n/a	48m Teupen Leo50GT	n/a
Hi-Reach	41m Genie Z135/70	n/a	32m Liftlux SL320	28m Teupen Leo 30H	N/A
Skylift Hire	41m Genie Z135/70	n/a	21m JLG SL21-25	30m Omme 3000RBD	15m Genie TZ50
UK Platforms	41m Haulotte H43TPX	n/a	16m Haulotte 18SDX	n/a	n/a
Hewden	41m Genie Z135/70	n/a	32m Holland Lift H320D	n/a	15m Genie TZ50
Charles Wilson	41m Genie Z135/70	n/a	16m Genie GS5390	12m Hinowa GL14.7	15m Genie TZ50
Manlift Hire	41m Haulotte H43TPX	51m Wumag WT530	26m Liftlux SL26d	32m Palazzani Ragno 34	15m Aerial K17
Wilson Access Hire	n/a	51m Wumag WT530	n/a	23m Teupen Leo 23GT	
A-Plant	41m JLG 1350 SJP	n/a	24.5m Liftlux SL245-25	n/a	15m Nifty T170
Aerial Platform Service	41m JLG 1350SJP	n/a	26m Liftlux SL260-25	n/a	N/A
EPL	26m Genie S85	46m Bronto S46 XDT	12m JLG 40RTS	n/a	n/a
Active Platforms	38m Genie S125	n/a	16m Genie GS5390	n/a	11m Aerial K13
GPT	38m Genie S125	n/a	16m Genie GS5390	n/a	15m UpRight TL49
Access Rentals	38m Grove AMZ131	n/a	32m Holland Lift G320DL30	n/a	N/A
AFI	38m Genie S125	n/a	24m Liftlux SL245-25	n/a	N/A
Kimberly	38m Genie S125	n/a	31.5m Holland Lift G300	n/a	n/a
ES Access	38m Genie S125	43m Bizzochi	15m JLG 500RTS	17m Hinowa GL19.65	n/a
SGB	26m Genie S85	n/a	15m Skyjack 9250	n/a	n/a
AJ Access	26m Genie S85	n/a	15m Skyjack 9250	n/a	10m Nifty T-120
Peter Hird	24m JLG 800AJ	n/a	13m Genie GS4390	n/a	n/a
GT Access	20m Genie S65	n/a	15m Liftlux SL15	30m Teupen Leo 30	15m Nifty T170
Elavation	19m Nifty HR21	n/a	16m Genie GS5390	10m Nifty Trax 12	10m Nifty 120
London Tower Service	19m Nifty HR21	n/a	12m JLG M4069	n/a	n/a
2 Cousins	18m Haulotte HA20PX	n/a	10m Skyjack 6832RT	12m Hinowa GL14.7	10m Nifty 120
Lifterz	19m Nifty HR21	n/a	16.5m Holland-Lift N165EL12	n/a	10m Nifty T-120
Rapid Platforms	19m Nifty HR21	38m Multitel 40TJ	15m UpRight LX50	27m F.Schmidt FS290	19m Dinolift 210
Clements	15m Nifty HR17		12m JLG 3969	14m Nifty VM160	19m Niftylift 210T
HSS	10m Nifty HR12	n/a	10m Genie GS3246	n/a	11.5m UpRight TL38



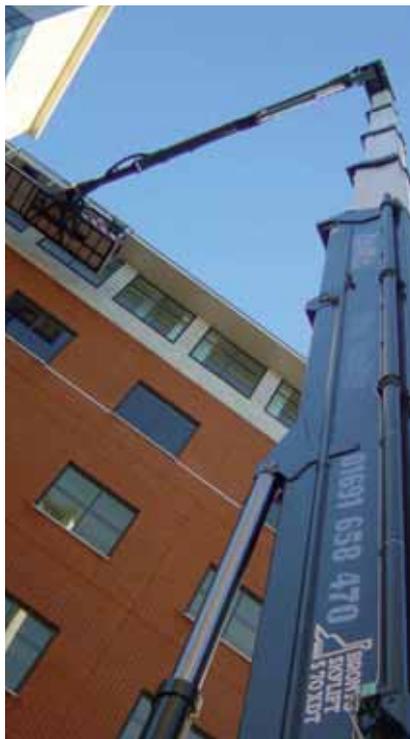
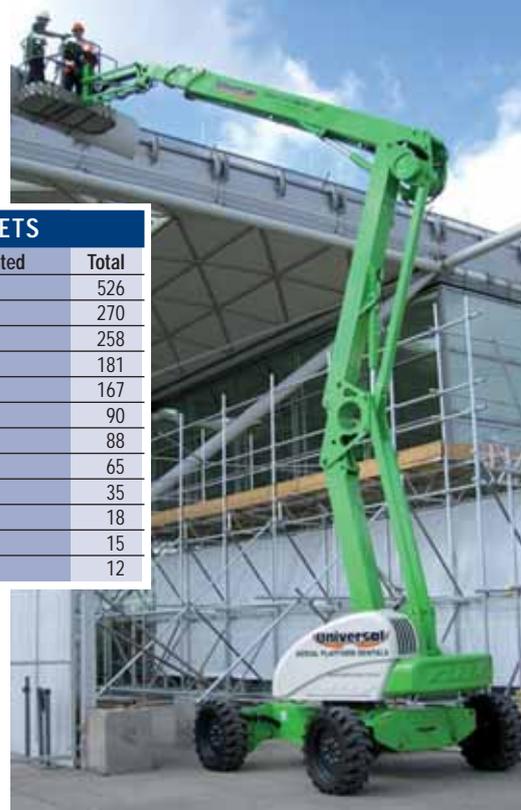
TOP 30 POWERED ACCESS COMPANIES

Company	Total	Booms	Scissors	Spider Lifts	Push arounds	Truck mount	Van Mount	Trailer lifts
Lavendon Access	14,442	5,743	7,718	74	347	246	280	34
AFI	4,300	1300	2750	0	250	0	0	0
Hewden	2,994	1,482	1,512	0	0	0	0	0
Easi UpLifts	2,764	1533	957	81	45	43	45	60
HSS	2,731	461	1587	0	504	0	0	179
Hi-Reach	2,247	738	1120	6	340	15	0	28
A-Plant	1,856	875	905	45	3	0	0	28
Access Rentals	1,778	590	1,100	88	0	0	0	0
Loxam	1,720	650	800	0	0	115	155	0
Kimberly	1,198	425	738	0	35	0	0	0
UK Platforms	1,173	549	624	0	0	0	0	0
SGB	970	400	450	0	120	0	0	0
GPT	881	395	476	0	0	0	0	10
Charles Wilson A	873	355	480	3	25	0	0	10
Skylift A	783	332	422	20	0	3	0	6
Facelift	661	221	262	26	9	70	20	53
Aerial Platform Service	608	205	403	0	0	0	0	0
Highway Plant A	550	205	300	10	10	10	0	15
GT Access	451	102	331	6	11	0	1	0
EPL	421	100	63	0	0	122	136	0
PAS	383	118	265	0	0	0	0	0
Platfinder A	382	105	225	20	20	0	0	12
AJ Access A	362	180	175	0	4	0	0	3
Manlift	309	141	132	4	9	18	0	5
Peter Hird A	290	150	130	0	10	0	0	0
Lifterz A	267	80	177	0	9	0	0	1
Elavation A	246	70	175	0	0	0	0	1
ES Access	227	23	30	7	0	102	65	0
2 Cousins A	218	75	135	5	1	0	0	2
London Tower Service	214	40	153	0	21	0	0	0
Access Hire Nationwide	181	0	0	0	0	2	179	0
A Access Link Member	4,628	1698	2630	95	109	35	3	58

Lavendon UK includes about 11,000 lifts with Nationwide Platforms and 3,500 with Panther



TOP 12 TRUCK MOUNTED FLEETS			
Company	Truck mounted	Van mounted	Total
Lavendon	246	280	526
Loxam	115	155	270
EPL	122	136	258
Access Hire Nationwide	2	179	181
ES Access	102	65	167
Facelift	70	20	90
Easi Uplifts	43	45	88
Smart Platform Rental	65	0	65
Orion	35	0	35
Manlift	18	0	18
Hi Reach	15	0	15
Rapid Platforms	12	0	12



TOTAL PLATFORM HEIGHT

Company	metres
Nationwide	186,195
AFI	40,000
Easi uplift	37,791
Hewden	37,600
Easi uplift	30,233
A-Plant	23,100
Hi Reach	23,000
Access Rentals	21,500
HSS	18,000
UK Platforms	17,295
HSS	16,000
Kimberly	11,100
Facelift	10,294
GPT	10,550
SGB	9,800
Skylift Hire	8,200
Charles Wilson	8,000
Aerial	6,850
EPL	6,230
G.T Access	5,122
Highway Plant	5,000
PAS	4,080
Manlift	3,900
AJ	3,300
Peter Hird	3,250
Plantfinder	3,100
ES Platforms	2,975
2 Cousins	2,445
Elavation	2,322
Lifterz	2,293
London Tower Service	1,480

COMPANY DETAILS & INVESTMENT

Company	Investment	Depots	Employees
Lavendon	£19.9 million	63	1,111
A-Plant	£13 million	9	95
Hi-Reach	£8.25 million	8	77
Hewden	£7.2 million	19	205
Charles Wilson	£5.8 million	12	220
Facelift	£4 million	7	146
UK Platforms	£4 million	6	62
Kimberly	£3.6 million	4	52
HSS	£2.5 million	225	2,463
AJ Access	£2.5 million	2	33
SGB	£2.4 million	5	50
GT Access	£2.3 million	2	22
Peter Hird	£2 million	2	43
Elavation	£1.8 million	1	11
PAS	£1.7 million	3	22
2 Cousins	£1.6 million	2	12
Lifterz	£1.5 million	1	13
EPL	£1.5 million	8	115
London Tower Service	£1.5 million	2	9
Ranger Teupen	£1.3 million	1	12
ES Access	£1 million	3	50
Huntley Access	£0.9 million	1	7
Zenith/AA Access	£0.8 million	1	6
Rapid Platforms	£0.7 million	1	50
Light Hire	£0.5 million	2	10
Clements Plant	£0.4 million	1	14
Easi-UpLifts	Not disclosed	9	170



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Telehandlers

This is the fifth year we have included telescopic handlers, and the chart is growing as we hone in on what is quite a diversified market.

Hewden remain clear market leaders followed by A Plant and UK Forks with a number of companies

vying for fourth place. It seems that in spite of the shrinking housing market, telehandler rental has held up relatively well. Power access companies continue to make inroads into the market, with Lavendon now a significant player following its acquisition of The Platform Company.

TOP 20 TELESCOPIC HANDLER COMPANIES

Company	Total Units	Fixed	360	Largest Fixed	Largest 360	Main Brand	Depots	Employees	Investment past 12 months
Hewden	1,868	1,868	0	17m	N/A	CAT	102	2300	£8,000,000
A-Plant	1,338	1,338	0	17m	N/A	JCB	193	2,400	£18,000,000
UK Forks	1,320	1,300	20	17m	25m	JCB	6	105	£10,000,000
Fork Rent	915	915	0	17m	N/A	JCB	1	30	£9,000,000
GE capital	750	725	25	17m	21m	JCB	26	322	
Hessle	570	520	50	18m	30m	Manitou	3	50	
GPT	400	375	25	17m	21m	Manitou	10	150	
Charles Wilson	328	325	3	17m	21m	Manitou	12	220	£1,500,000
Easi-uplifts	380	315	65	17m	30m	Manitou	7	145	
Kier Plant	300	300	0	17m	N/A			171	
Hawk Plant	250	225	25	17m	18m	Terex	4	400	
Lavendon	215	215	0	17m	N/A	JCB	63	1,111	£1,700,000
Huntley	140	140	0	17m	N/A	JCB	1	7	£2,000,000
Marsh Plant	80	80	0	17m	N/A	JCB	7	129	
Skylift Hire	50	50	0	17m	N/A	JCB	3	40	
Kimberly	65	65	0	17m	N/A	JCB	4	52	
Hi-Reach	64	64	0	17m	N/A	JCB	8	77	
Aerial Platforms	30	30	0	17m	N/A	JLG	3	40	
UK Platforms	27	27	0	17m	na	Haulotte	6	62	£450,000.00
GT Lifting Solutions	19	2	17	10m	25m	Merlo	1	5	£900,000



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