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■ Compared to GMK5150 competition

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UK & Ireland Top 30 rental companies

C&A

top 30

Renewal and growth

Since our last survey of the UK and Ireland crane, access and telehandler rental companies a year ago, business has clearly improved again. Of course there has been the usual whinging over rental rates which now seems to be affecting the powered access sector more than cranes or telehandlers. In fact, the crane fraternity are relatively quiet on rates suggesting that business could be a lot worse and might in fact be rather good.

New products and developments are also helping encourage renewals in the crane sector, however the substantial fall in Sterling following the vote to leave the EU may affect things. The flip side is that crane companies exporting second hand units will gain from a weaker pound. The tower crane market is buoyant which can be confirmed looking at the skyline of any major UK city and the big news of the year is the merger of the remnants of the Arcomet UK fleet with Skyline to create Skyline Arcomet Ltd.

In the access market rates are a tad soft, caused in part by several new 'well-funded' entrants and strong growth of some small to medium companies in the sector taking a solid slice of the underlying growth in the powered access market, as well as winning business from some of the larger general rental companies. Funding remains relatively easy, but an increasing number of the 'growth companies' are focused on expanding rapidly with an eye to selling out after a few years. As part of this fast-paced growth they are pushing manufacturers to provide seriously



extended pre-funding payment terms - never a good idea for the market. We have seen all this before, how it can lead to supply outstripping demand and end in tears when the debt burden becomes too much - especially if a recession kicks in while they are still on the upward trajectory.

The telehandler rental market continues to improve with substantial investment from large and small players alike. Ardent - the new name in the market - appears determined to dominate and has adopted the 'Fork Rent' mentality of offering a ready supply of very young, well equipped models at good rates. With increasing pressure in the UK to build more houses - in spite of post referendum nervousness - the future prospects for this market look pretty good. It has been more than 10 years since we added telehandlers to the Top 30 survey but it still needs more work to be fully comprehensive and reach the same standards as the rest of the report, so we are open to ideas and input.

Methodology

As in previous years, forms were sent out to every company that might qualify for survey categories,

it was also advertised online at: www.vertikal.net. The most likely candidates who failed to respond were then sent reminders and follow up telephone calls. Finally, if all else failed - or a company refused to send anything - we estimated the fleet size, carrying out a 'reality check' with those who should know. As always, our aim is to keep the number of estimated fleets to less than five percent - or a couple of companies per chart. This year we more than achieved that for all except telehandlers. While most companies treat the exercise seriously, some cannot help but exaggerate or understate their fleets, depending on their strategy or mentality. If we spot a return that clearly does not stack up, we try and check it with third parties, or challenge the numbers and may tweak them with our own estimates if necessary. One thing that we know with absolute certainty is that errors will creep in, so we do ask you to inform us of any discrepancies. Finally, and most importantly, we would like to thank all of the companies that participated and especially those that supported this survey as sponsors of what we hope proves to be a very useful report.



TOP 30

Cranes

Almost all of the leading crane companies in the UK and Ireland expanded their fleets over the past 12 months - not by significant numbers but still in the right direction - with the top 30 companies that declared investment



figures spending more than £150 million in the process.

Spider crane numbers have also increased again this year by about 16 percent building on last year's 18 percent growth. Likewise, telescopic crawlers are also becoming more popular.

The UK crane rental sector is a fairly mature and static market with little change in the players from year to year. The only company to drop out since last year was Specialist Hire Group - the 28th largest mobile rental company in 2015 - which was acquired by the largest company Ainscough in December.



TOP 30 MOBILE CRANE HIRERS

Company	Total	ATs/ RTs Trucks	Crawlers Over 12t	Crawlers Under 12t	Mobile Tower Cranes	Industrial Pick & Carry	Spider Cranes	Trailer Cranes
Ainscough	470 ▲	453	4	0	5	8	0	0
Hewden	141 ▼	141	0	0	0	0	0	0
King Lifting	98 ▲	89	0	2	1	4	2	0
Emerson	84 ▲	75	1	5	0	0	3	0
Baldwins*	80 ▲	80	0	0	0	0	0	0
City Lifting	75 ▲	32	1	7	18	0	17	0
Marsh Plant	62 —	62	0	0	0	0	0	0
Emsley	60 ▼	59	0	0	1	0	0	0
Select Plant	59 —	10	45	4	0	0	0	0
Bronzeshield	59 ▲	54	0	0	3	0	2	0
Sparrow Crane	58 ▲	42	0	10	1	0	5	0
Mammoet	50 ▲	49	1	0	0	0	0	0
John Sutch Cranes	50 ▲	46	0	0	4	0	0	0
Sarens UK	48 ▲	32	16	0	0	0	0	0
NMT Crane Hire	46 ▲	37	0	0	3	6	0	0
Quinto	46 ▲	43	0	0	2	0	1	0
Southern Cranes	45 —	42	0	0	2	1	0	0
Bryn Thomas	41 ▲	36	0	0	5	0	0	0
Davies Crane Hire	40 —	38	1	0	0	1	0	0
Kavanagh Crane Hire	40 ▲	39	0	0	1	0	0	0
Windhoist	38 ▲	34	4	0	0	0	0	0
Crane Hire	33 ▲	32	0	0	0	0	1	0
Dewsbury & Proud	33 ▼	31	0	0	0	0	2	0
ABA Cranes	31 ▲	31	0	0	0	0	0	0
Crowland Cranes	31 ▲	27	0	0	0	2	2	0
Bob Francis	30 ▲	26	3	1	0	0	0	0
MacSalvors	27 ▲	27	0	0	0	0	0	0
Whyte Crane Hire	27 ▲	27	0	0	0	0	0	0
Cadman Crane Hire	22 ▲	17	2	2	0	1	0	0
PP Engineering	21 —	18	0	0	0	3	0	0
Wm O'Brien Plant Hire	20 ▼	20	0	0	0	0	0	0
Bernard Hunter	18 <small>NEW ENTRY</small>	12	0	1	3	0	2	0
Steve Foster Cranes	17 <small>NEW ENTRY</small>	14	0	0	0	1	2	0
County Lifting	14 <small>NEW ENTRY</small>	12	0	0	0	2	0	0
J Hewitt Crane Hire	14 ▼	14	0	0	0	0	0	0

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same
* Estimated

TOP CRAWLER CRANE HIRERS

Company	Total	Full Size		Under 12t
		Lattice	Tele	
Weldex	127	95	30	2
NRC Plant	65	29	11	25
AGD Equipment	62	22	25	15
Select	49	37	8	4
Delden	46	42	4	0
Q Crane and Plant Hire	41	35	0	6
Johnson Crane Hire	40	35	4	1
BPH Equipment	38	35	3	0
GGR Group	21	0	0	21
Sarens UK	16	14	2	0
Sparrow Crane	10	0	0	10
City Lifting	8	1	0	7
Emerson Crane Hire	6	0	1	5
Windhoist	4	0	4	0
TCA Lifting	4	0	0	4
Bob Francis	4	3	0	1

MINI CRAWLERS / SPIDER CRANES / PICK & CARRY

Company	Total	Under 12t	Spider Crane	Pick & Carry
GGR Group	225	21	45	159
Hird	81	0	33	48
A Mini Crane Co.	54	2	50	2
TCA Lifting	36	4	29	3
Lift	26	0	26	0
NRC Plant	25	25	0	0
City Lifting	24	7	17	0
Coppard Plant	23	1	22	0
JT Cranes	18	0	18	0
Sparrow Crane	16	10	5	1
Ainscough	8	0	0	8
Emerson Crane Hire	8	5	3	0
King Lifting	8	2	2	4
NMT	6	0	0	6
Crowland Cranes	4	0	2	2



LARGEST TOWER CRANES

Company	Capacity	Model	Units in fleet
Select	66t	Terex CTL1600	2
HTC Wolffkran	50t	Wolff WK 700B	2
Falcon	24t	JASO J420-C25	N/D
Bennetts Cranes	20t	Liebherr 550 HC	1
City Lifting	18t	Comansa 21 LC 290	1
London Tower Crane	18t	Yongmao STT293.18	N/D
Irish Crane & Lifting	16t	Terex CTT 331	2
Skyline Tower Cranes	8t	CTT 181/B1-8 TS21	N/D
Mantis Cranes	6t	Saez TLS65	2
Ladybird	5t	Potain MCT 88	11



TOP 10 TOWER CRANE COMPANIES

Company	Total	Self Erectors	Top Slewlers
Falcon Crane Hire	295	50	245
HTC Wolffkran	243	0	243
Select Plant	175	0	175
London Tower Crane	153	3	150
City Lifting	132	21	111
Bennetts Cranes	91	0	91
Ladybird	86	52	34
Mantis Cranes	81	65	16
Skyline Tower Cranes - Arcomet	70	0	70
Irish Crane & Lifting	34	3	31
Sparrow Crane	32	32	0

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CRANE COMPANIES & INVESTMENT

Company	Investment	Depots	Employees	Units Bought	Units Sold
Sarens UK	£18,200,000	2	118	7	2
Hewden	£15,400,000	N/D	N/D	28	19
Weldex	£15,000,000	2	140	N/D	N/D
Ainscough	£12,000,000	31	1,090	0	0
Windhoist	£11,000,000	6	395	0	0
Crane Hire	£7,800,000	3	52	9	0
King Lifting	£7,200,000	8	278	0	0
Mammoet	£7,000,000	2	215	9	10
HTC Wolffkran	£6,500,000	1	378	0	0
Emerson Crane Hire	£5,660,000	4	130	8	4
AGD Equipment	£5,000,000	1	75	20	10
City Lifting	£4,600,000	4	141	6	1
Bryn Thomas	£4,500,000	4	80	15	5
Bernard Hunter	£4,000,000	1	50	0	0
Wm O'Brien Plant Hire	£3,600,000	4	83	3	1
Southern Cranes and Access	£3,500,000	4	90	8	8
Kavanagh Crane Hire	£3,470,000	4	55	5	1
John Sutch Cranes	£3,200,000	3	87	6	1
Marsh Plant	£3,150,000	5	99	7	7
NRC Plant	£3,000,000	1	30	4	0
Dewsbury & Proud	£3,000,000	4	52	6	4
Quinto	£2,950,000	9	126	3	5
GGR Group	£2,400,000	3	119	23	12
Bennetts Cranes	£2,200,000	1	N/D	0	0
Aba Cranes	£2,000,000	1	47	6	0
BPH Equipment	£2,000,000	1	40	5	3
NMT	£2,000,000	5	65	6	1
Steve Foster Cranes	£2,000,000	1	24	4	2
Davies Crane Hire	£1,700,000	4	55	5	5
Q Crane & Plant Hire	£1,500,000	1	60	N/D	N/D
Hird	£1,500,000	3	80	18	4
Bob Francis	£1,300,000	4	34	5	1
Cadman Cranes	£1,300,000	2	1	27	0
Berry Cranes	£1,000,000	1	16	3	2
County Lifting	£1,000,000	1	32	3	2
Johnson Crane Hire	£1,000,000	1	20	3	4
Ladybird	£900,000	1	20	0	0
Walsh Crane	£865,000	2	14	2	0
Dorset Crane Hire	£850,000	1	8	1	1
Mantis Cranes	£800,000	2	18	N/D	N/D
PP Engineering	£600,000	1	30	0	0
Waterford Crane Hire	£518,000	1	N/D	2	0
Lift Mini Cranes	£500,000	1	10	6	1
TCA Lifting	£375,000	1	8	N/D	N/D
JT Cranes	£205,000	1	12	1	2
Bronzeshield	N/D	2	76	0	1
Crowland Cranes	N/D	3	55	6	0
Delden	N/D	N/D	N/D	0	0
Irish Crane & Lifting	N/D	N/D	N/D	0	0

LARGEST CRAWLER CRANES

Company	Capacity(t)	Make & model	Units in fleet
Weldex	1,200	Liebherr LR11350	1
Sarens UK	1,200	Terex CC6800	1
Windhoist	1,200	Liebherr LTM11200	1
Ainscough	600	Terex CC2800	1
Mammoet	600	Liebherr LR1600	1
Delden	300	Liebherr LR1300SX	N/D
BPH Equipment	250	Kobelco CKE2500	1
Johnson Crane Hire	250	Kobelco CKE2500G	2
Q Crane & Plant Hire	135	Kobelco CKE1350G	7
AGD Equipment	120	IHI CCH1200	4
Bennetts Cranes	100	Kobelco CKE900	1
Emerson Crane Hire	100	Liebherr LTR1100	1
City Lifting	90	Liebherr LR 895HD	1
Davies Crane Hire	60	Terex TCC60	1



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TOP 30

Cranes continued



LARGEST MOBILE CRANES

Company	Capacity tonnes	Model	Units in fleet
Sarens UK	1,200	Gottwald AK680/3	1
Wm O'Brien Plant Hire	1,200	Liebherr LTM11200	-
Mammoet	1,200	Liebherr LTM11200-9.1	1
Windhoist	1,200	Liebherr LTM11200	1
Ainscough	1,000	Liebherr LTM11000D	1
Baldwins	1,000	Liebherr LTM11000D	1
Crane Hire	750	Liebherr LTM1750-9.1	1
King Lifting	750	Liebherr LTM1750-9.1	1
Whyte	750	Liebherr LTM 1750-9.1	1
NMT Crane Hire	700	Terex AC700	1
Bronzeshield	500	Liebherr LTM1500	-
Bernard Hunter	500	Liebherr LTM1500-8.1	1
City Lifting	400	Grove GMK6400L	1
Davies Crane Hire	400	Tadano ATF 400G-6	1
John Sutch Cranes	350	Liebherr LTM1350-6.2	1
Kavanagh Crane Hire	350	Terex AC350-1	1
Southern Cranes and Access	350	Liebherr LTM1350	1
Emerson Crane Hire	300	Liebherr LTM1300-6.2	1
HTC Wolffkran	300	Grove GMK6300L	1
Cramscene	300	Grove GMK6300L	1
Horizon Crane Hire	300	Grove GMK6300L	1
Quinto	300	Grove GMK6300L	1
Cork Crane Hire	220	Demag 5800	2
Hewden	220	Tadano ATF 220G-5	2
Crowland Cranes	220	Tadano ATF 220G-5	1
PP Engineering	220	Tadano ATF 220G-5	1
Steve Foster Cranes	220	Tadano ATF 220G-5	1
Lee Lifting	220	Tadano ATF 220G-5	1
Walsh Crane	220	Liebherr 1220-5.1	1
Sparrow Crane	200	Terex-Demag AC200-1	1
Emsley	200	Liebherr LTM 1200-5.1	2
Bob Francis	200	Liebherr LTM 1200-5.1	1
Cadman Cranes	180	Liebherr LTM 1160	1
Aba Cranes	160	Terex Explorer 5600	1
Bryn Thomas	160	Liebherr LTM1160-5.1	1
County Lifting	130	Liebherr LTM1130	1
Dewsbury & Proud	130	Grove GMK5130	2
Marsh Plant	130	Liebherr LTM1130-5.1	1
Waterford Crane Hire	130	Liebherr LTM1130-5.1	1
Berry Cranes	100	Grove GMK4100L	1
Dorset Crane Hire	100	Liebherr LTM100-5.2	1
Hird	100	Grove GMK100L	1
MilLennium	120	Terex AC120-1	1
Hewitt	100	Grove GMK5100	1

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TOP 30

Access



This year is the most exhaustive survey we have done. As a result we had more than 70 entries for most categories all of which would have qualified to be in the Top 30 in the not so distant past. So where to cut it off? We decided to make the break at a point after 30 where there was a significant drop in numbers - with the maximum of 40. So with more than 40 companies having more than 300 units in their fleet this would be the Top 40.

Almost all of the fleets listed showed gains on last year indicating how buoyant the market has been. In terms of investment well over £120 million was spent in the past 12 months on fleet renewals and that is just from those that agreed to disclose their information. We are seriously considering making it the Top 50 for next year.



TOP VEHICLE MOUNTED FLEETS

Company	Total	Truck	Van
Access Hire Nationwide	534	38	496
Nationwide Platforms	512	275	237
Facelift	186	95	91
Height for Hire	175	35	140
Loxam	174	83	91
Smart Platform	128	114	14
Orion Access	52	52	0
Blade Access	34	34	0
AFI	33	33	0
Manlift Hire	29	26	3
Warren Access	29	11	18
Elev8	24	24	0
Outreach Access	21	17	4

TOP 30 POWERED ACCESS COMPANIES

Company	Total	Booms articulated	Booms straight telescopic	Scissors	Spider lifts	Push rounds	Truck mounts	Van mounts	Trailer lifts
Nationwide Platforms	10,430 ▲	3,436	536	4,989	36	921	275	237	0
HSS Hire Group	9,503 ▲	1,653	1,179	4,655	0	2,016	0	0	0
AFI	5,694 ▼	104	1,783	3,539	18	217	33	0	0
MEP Hire	3,700 —	0	0	150	0	3,550	0	0	0
A Plant	3,150 ▲	1337 booms total		1708	0	105	0	0	0
Speedy	3,120 ▼	0	0	1,320	0	1,800	0	0	0
Height for Hire	2,505 ▲	550	750	870	100	55	35	140	5
Loxam	1,895 ▲	475	254	980	12	0	83	91	0
Plantfinder	1,812 ▲	400	250	750	12	400	0	0	0
Kimberly	1,662 ▲	712	115	798	0	37	0	0	0
JMS	1,579 ▲	225	24	591	10	729	0	0	0
GT Access AA	1,520 ▲	408	105	943	28	20	6	0	10
CW Access Rental	1,217 ▲	460 booms total		494	3	257	0	0	3
Horizon Platforms AA	965 ▲	180	3	719	0	60	3	0	0
Lifterz AL	959 ▲	175	94	505	20	162	1	0	2
Facelift AL	959 ▲	332	16	378	19	0	95	91	38
Riwal UK	818 ▲	155	136	455	2	70	0	0	0
Hewden	802 ▼	471	80	251	0	0	0	0	0
Elavation	770 ▲	302	0	362	6	98	0	0	2
Platform Sales & Hire AA	752 ▲	180	11	463	2	94	0	0	2
Prolift Access AA	724 ▲	222	11	411	4	66	6	0	4
Star Platforms AA	684 ▲	90	96	417	0	80	1	0	0
Access Plus AA	594 ▲	135	15	444	0	0	0	0	0
Advanced Access Platforms AL	579 ▲	108	23	346	6	92	0	0	4
Access Hire Nationwide	534 ▲	0	0	0	0	0	38	496	0
Mainline Access AL	524 ▲	153	31	236	7	83	0	0	14
Mr Plant Hire AA	492 ▲	67	2	169	1	253	0	0	0
Highway Plant AL	445 —	125	25	250	5	25	0	0	15
Smiths Equipment Hire	474 ▲	94 booms total		254	3	120	0	0	3
Premier Platforms AA	432 ▲	135	10	275	0	10	1	0	1
Neon Hire Services AL	407 ▲	50	0	305	0	52	0	0	0
Hird AL	398 ▲	128	7	237	5	20	0	0	1
KDM Hire AA	388 ▲	83	32	229	8	25	3	0	8
LTS Powered Access AA	354 ▲	80	0	191	2	77	0	0	4
JPS Tool and Access AL	342 ▲	53	2	212	0	75	0	0	0
1 UP Access AA	336 ▲	223	17	110	0	15	0	0	1
Manlift Hire	334 ▲	53	92	145	7	5	26	3	3
2 Cousins AL	334 ▲	100	2	210	6	15	0	0	1
PAS (Powered Access Services)	333 ▲	137	11	185	0	0	0	0	0
Aerial Platform Hire	315 —	60	60	175	10	5	0	0	5
Bella Access	300 ▲	62	10	200	1	26	1	0	0

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same
AL - Access Link AA - Access Alliance



LARGEST TRUCK MOUNTED LIFTS

Company	Height & Model	Units in fleet
Blade Access	100m Palfinger P1000	3
Elev8	90m Palfinger P900	1
Height for Hire	88m Bronto S90HLA	6
Clerkin Elevation	70m Ruthmann T720	1
Nationwide Platforms	68m Bronto S70XDT	3
AA Access	68m Bronto S70XDT	2
Outreach Access	68m Palfinger P700	1
Loxam	68m Bronto S70XDT	N/D
Facelift	59m Bronto S61XDT	2
Orion Access	59m Wumag WT610	1
AFI	57m Palfinger WT570	N/D
Manlift Hire	54m Wumag WT560	1
PG Platform	51m Palfinger WT530	1
Rapid Platforms	43m Wumag WT450	1
L&N Platforms	42m Bronto S44XDT	1
RKP	36m Bronto S36XDT	1
Prolift Access	31m Ruthmann T330	1
Smart Platform	31m Ruthmann T330	1
Warren Access	31m Ruthmann T330	1
Hoist Line	30m Multitel MJ320	1
Acrolift	25m Ruthmann T270	1
Bella Access	25m Ruthmann T270	1
Acrolift	25m Ruthmann T270	1
Platform Hire	23m Multitel MX250	1
Lifterz	19m CTE Zed21	1
Premier Platforms	19m CTE Zed21	1
Star Platforms	19m CTE Zed21	1
Clements	19m Multitel MJ 210	1
GTAccess	18m Isoli PNT205	6
KDM Hire	18m CTE Z20CH	N/D

LARGEST SCISSOR LIFTS

Company	Height & Model	Units in fleet
Riwal	32m Holland Lift G320	4
JMS Plant Hire	32m Holland Lift G320	2
HSS Hire Group	32m Holland Lift G320	1
Mainline Access & Training	32m Holland Lift 320	2
AFI	32m Holland Lift 320	N/D
Nationwide Platforms	32m Liftlux SL320-25	1
Hire Safe Solutions	31.5m Holland Lift HL340	4
Advanced Access Platforms	26m Liftlux LL26D	N/D
Kimberly	26m Liftlux 260-25	2
Height for Hire	24.5m Liftlux 245-25	8
Powered Access Services	22.5m PB S225/24D	N/D
Horizon Platforms	21m PB 225-12E	1
Manlift Hire	21m Liftlux 2312	1
Loxam	21m Hinowa 21.10	N/D
Lifterz	20.5m PB Lifttechnik 225-120	4
KDM Hire	20.5m Liftlux 205-25	N/D
1 Up Access	19.7 Holland Lift HL220-D25	2
Premier Platforms	19.5m Holland Lift 195/25	1
Plantfinder	18m JLG 180-12	1
Quick Reach	18m MEC 6092RT	4
Platform Sales	16.5m Holland Lift 165	2
Access Plus	16m Genie GS-5390	26
Elavation	16m Genie GS-5390	18
GTAccess	16m Genie GS-5390	6
Hewden	16m Genie GS-5390	2
Hird	16m Genie GS-5390	6
Active Access	16m Genie GS-5390	6
Mr Plant Hire	16m Genie GS-5390	3
Smiths Equipment Hire	15m Skyjack SJ9250	6
Bella Access	15m Skyjack SJ9250	4
JP Shire	15m Skyjack SJ9250	6
Prolift Access	15m Skyjack SJ9250	20
Orion Access	15m Skyjack SJ9250	2
Sky High	15m Skyjack SJ9250	4
Star Platforms	15m Skyjack SJ9250	17
LTC	15m Skyjack SJ9250	4
Facelift	15m Skyjack SJ9250	38
United Powered Access	15m Skyjack SJ9250	30



LARGEST SPIDER LIFTS

Company	Height & Model	Units in fleet
TCA Lifting	41m Palazzani XTJ43	1
Higher Access	41m Teupen Puma 42GTX	2
Height for Hire	40m Falcon FS420C	3
Advanced Access Platforms	35m Omme 3700RJ	N/D
Facelift	35m Worldlift F370	1
Lifterz	34m Teupen Leo36T	1
MBS Access	34m Teupen Leo36T	1
Riwal	34m Teupen Leo36T	1
Elev8	34m Teupen Leo36GT	1
JMS Plant Hire	34m Teupen Leo36T	1
Blade Access	34m Teupen Leo36T	2
Manlift Hire	32m Palazzani TSJ34	2
Orion Access	32m Palazzani TSJ34	1
Acrolift	28m Teupen Leo30T	1
Clerkin Elevation	28m Teupen Leo30T	1
Rapid Platforms	28m Teupen Leo30T	1
Highway Plant	28m Omme 3000	1
Nationwide Platforms	24m Hinowa 26.14	3
Elavation	24m Hinowa 26.14	2
GTAccess	24m Hinowa LL26	1
Plantfinder	24m Hinowa 26.14	1
AFI	23m Teupen Leo 23GT	N/D
Hird	21m Hinowa 23.12	1
KDM Hire	21m Hinowa 23.12	N/D
Loxam	21m Hinowa 23.12	6
Sky High	21m Hinowa 23.12	1
Prolift Access	18m JLG X20JP	1
Outreach Access	18m Hinowa LL20.10	1
Smiths Equipment Hire	18m Hinowa 20.1	1
2 Cousins	18m Hinowa 20.1	1
Bella Access	18m Hinowa 20.1	1

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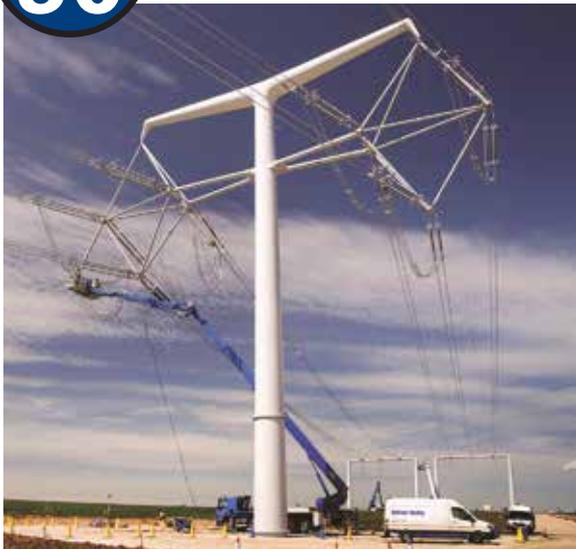


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LARGEST BOOM LIFTS

Company	Height & Model	Units in fleet	Boom type
Kardon Contractors	56m JLG 1850SJ	12	S
JMS Plant Hire	56m JLG 1850SJ	2	S
Riwal	56m JLG 1850SJ	1	S
Kimberly	56m JLG 1850SJ	1	S
Nationwide Platforms	55m Genie SX180	4	S
Quick Reach	55m Genie SX180	1	S
Height for Hire	46m JLG 1500SJ	6	S
AFI	46m JLG 1500SJ	3	S
Plantfinder	46m JLG 1500SJ	1	S
Hire Safe Solutions	46m JLG 1500AJP	2	A
KDM Hire	46m Genie SX-150	1	S
1 Up Access	41m Genie Z135/70	2	A
Advanced Access Platforms	41m Genie Z135/70	N/D	A
Loxam	41m Genie Z135/70	N/D	A
Mainline Access & Training	41m Genie Z135/70	9	A
Powered Access Services	41m Genie Z135/70	N/D	A
Manlift Hire	41m JLG 1350SJP	3	S
Prolift Access	41m JLG 1350SJP	1	S
Ballo Hire	41m JLG 1350SJP	2	S
HSS Hire Group	41m Haulotte 43TPX	2	S
Aerial Platform Hire	41m JLG 1350SJP	N/D	S
CW Access Rental	41m JLG 1350SJP	7	S
Anglia Access Platforms	38m JLG 1250AJP	2	A
2 Cousins	38m JLG 1250AJP	2	A
Highway Plant	38m Genie S125	N/D	S
Elavation	26m Nifty HR28	8	A
Star Platforms	26m Nifty HR28	4	A
Active Access	26m Nifty HR28	2	A
GTAccess	26m Nifty HR28	4	A
LTC	26m Nifty HR28	2	A
Access Plus	26m JLG 860SJ	3	S
Premier Platforms	26m JLG 860SJ	2	S
LTC	26m JLG 860SJ	6	S
Bella Access	26m Genie S85	1	S
Hewden	26m Genie S85	3	S
Platform Sales	26m Genie S85	4	S
Southern Cranes & Access	26m Genie S85	1	S
JP Shire	24m JLG 800AJ	1	A
Prolift Access	24m JLG 800AJ	5	A
Hird	24m Genie Z80/60	7	A
Lifterz	24m Genie Z80/60	8	A
Sky High	24m Genie Z80/60	2	A
Smiths Equipment Hire	24m JLG 800AJ	N/D	A
Facelift	24m Haulotte HA260PX	6	A
Orion Access	24m JLG 800AJ	N/D	A

S - straight A - articulated

COMPANY DETAILS & INVESTMENT

Company	Investment	Depots	Employees	Units bought	Units sold
Nationwide Platforms	£30,990,227	26	848	771	789
GTAccess	£6,500,000	5	80	400	150
Riwal	£4,600,000	4	44	139	114
CW Access Rental	£4,590,000	17	270	300	115
Access Hire Nationwide	£4,350,500	3	26	N/D	N/D
Hewden	£4,228,000	N/D	N/D	95	339
Kimberly	£4,100,000	6	85	118	114
Hire Safe Solutions	£4,000,000	1	10	58	10
Star Platforms	£3,750,000	3	35	0	0
1 Up Access	£3,164,500	2	38	64	0
Elavation	£3,120,000	2	32	N/D	N/D
Loxam	£3,000,000	11	94	114	106
Blade Access	£2,680,000	N/D	N/D	6	1
Elev8	£2,490,000	1	28	4	0
Mr Plant Hire	£2,420,490	2	52	145	88
Advanced Access Platforms	£2,287,000	2	20	0	0
Powered Access Services	£2,100,000	2	21	99	51
Orion Access	£1,610,000	2	40	28	8
Lifterz	£1,916,034	3	72	123	4
KDM Hire	£1,450,000	2	101	N/D	N/D
Higher Access	£1,411,000	9	36	16	0
Smart Platform	£1,350,000	5	37	25	10
AA Access	£1,000,000	2	7	2	2
Neon Hire Services	£930,000	3	23	74	24
Plantfinder	£925,000	2	40	57	0
MEP Hire	£900,000	9	104	250	150
LTC Powered Access	£900,000	1	15	45	24
JP Shire	£750,000	1	15	0	0
Outreach Access	£750,000	2	15	3	0
Hird	£658,000	3	74	44	0
Clerkin Elevation	£558,033	1	9	2	1
2 Cousins	£512,750	2	18	32	13
Kardon Contracts	£500,000	1	2	2	1
MBS Access	£490,000	1	10	7	0
TCA Lifting	£375,000	1	N/D	3	0
Active Access	£258,900	1	14	37	43
Manlift Hire	£240,000	3	14	25	25
One Stop Hire	£195,000	11	108	60	27
Acrolift	£74,000	1	3	2	0
Access Plus	£0	4	40	0	0
Horizon Platforms	£0	2	91	0	0
HSS Hire Group	£0	300+	3,344	0	0
Mainline Access & Training	£0	N/D	N/D	0	0
Premier Platforms	£0	2	17	0	0
Sky High	£0	1	18	0	0
Height for Hire	N/D	12	N/D	N/D	N/D
JMS Plant Hire	N/D	4	85	N/D	N/D
AFI	N/D	27	480	N/D	N/D
Bella Access	N/D	1	11	N/D	N/D
Platform Sales	N/D	2	62	N/D	N/D
Prolift Access	N/D	4	66	93	26



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TOP 30



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top 30

Telehandlers

This year's telehandler survey shows more of a mixed bag than for cranes or access companies. While many of the leading rental companies increased their fleet size, there were many remaining the same and some decreasing numbers. Obtaining information on telehandler fleets is always challenging and this year was no exception causing the number of estimates to be higher than we like. However we include four new companies in this year's chart, a positive move towards raising this survey to the same levels as the other two. One point to note, the numbers of

360 degree telehandlers in the big fleets increased substantially - around 25 percent - from 2015. The largest fleet, Ardent Hire Solutions - formerly One Call Hire and Fork Rent - now runs a fleet almost 1,500 units larger than its nearest rival A-Plant and has added 38 new 360 degree machines. The biggest mover up the table was Plant Hire UK investing £16.5 million and moving from 12th to 8th position with 575 units.



TOP 30 TELESCOPIC HANDLER COMPANIES

Company	Total	Fixed	Largest fixed	360°	Largest 360°	Compact	Heavy duty	Main brand	Depots	Employees	Investment	Units bought	Units sold
Ardent Hire Solutions*	3,433 ▲	2,829	20m	38	32m	554	12	JCB/Manitou	12	250	£0	0	0
A-Plant	2,100 ▲	1,650	18m	0	N/A	450	0	JCB	156	2,968	N/D	N/D	N/D
UK Forks	1,702 ▲	1,420	20m	52	35m	225	5	N/D	9	155	£11,100,000	N/D	N/D
Hewden	970 ▼	903	17m	0	N/A	67	0	CAT	N/D	N/D	£3,260,000	83	199
Morris Leslie	962 ▲	800	20m	0	n/a	150	12	JCB/Manitou	9	225	£8,000,000	N/D	N/D
CW Plant Hire	797 ▲	612	20m	0	0	185	0	JCB	17	280	£5,700,000	147	81
Hessle	643 ▲	530	18m	32	32m	55	26	Manitou	4	44	£0	0	0
Plant Hire UK	575 ▲	550	20m	0	n/a	25	0	JCB	1	N/D	£16,500,000	400	N/D
B&T Plant Hire	390 ▲	338	20m	0	N/A	52	0	JCB/Manitou	2	32	N/D	48	18
Hawk	375 ▼	350	20m	0	N/A	25	0	JCB	5	500	N/D	150	35
Jarvie Plant	360 —	250	20m	25	30m	80	5	Manitou	6	140	N/D	N/D	N/D
Chippindale Plant	290 —	269	18m	0	N/A	N/D	0	JCB	9	115	£0	0	0
Nixon Hire	288 —	201	17m	0	n/a	0	87	JCB	13	455	£6,285,660	134	89
HE Services	270 ▼	250	17m	0	n/a	20	0	JCB	11	140	N/D	N/D	N/D
Selwood	235 ▲	185	17m	0	n/a	50	0	Merlo	29	420	N/D	N/D	N/D
Greenwood Hire	200 ▼	115	10m	75	25m	10	0	Merlo	4	N/D	N/D	N/D	N/D
GAP	180 <small>NEW ENTRY</small>	130	18m	0	N/A	50	0	JCB/Manitou	130	1,400	£4,500,000	100	N/D
GPT	195 —	170	17m	25	21m	0	0	Manitou	10	100	N/D	N/D	N/D
Huntley Plant	165 ▼	135	18m	15	30m	8	7	JCB/Manitou	2	18	N/D	N/D	N/D
AFC	150 —	150	17m	0	n/a	0		JLG/JCB/Genie	1	20	N/D	N/D	N/D
AFI	104 ▼	90	18m	0	N/A	14	0	JCB	27	480	N/D	N/D	N/D
Lynch Plant	134 —	85	20m	1	26m	48	0	JCB	5	500	£300,000	57	42
Emmitt Plant	99 ▼	80	17m	9	16m	10	0	JCB	9	25	N/D	N/D	N/D
M&J Hire	105 <small>NEW ENTRY</small>	90	18m	0	n/a	15		Manitou/JCB	12	150	N/D	20	N/D
Mervyn Lambert Plant Hire	100 <small>NEW ENTRY</small>	80	17m	0	N/A	20	0	JCB	4	250	£2,000,000	40	N/D
Rocket Rentals	90 <small>NEW ENTRY</small>	40	17m	0	N/A	50	0	JCB	1	N/D	£2,000,000	40	N/D

Fleet size in the last 12 months has: ▲ Increased ▼ Decreased — Remained the same
 n/a Non applicable n/d Not disclosed *formally One Call Hire and Fork Rent.